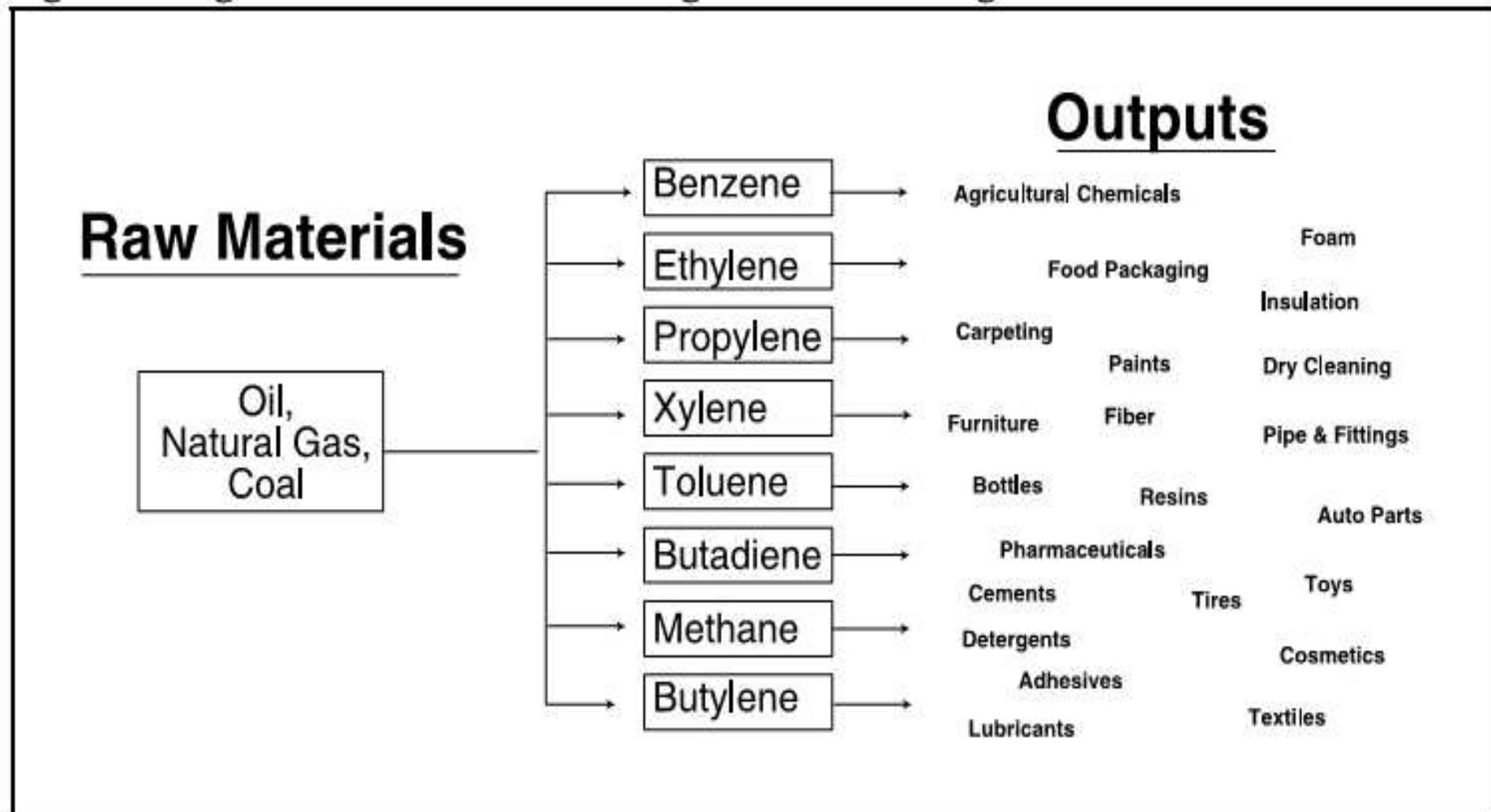


The Petrochemical Industry

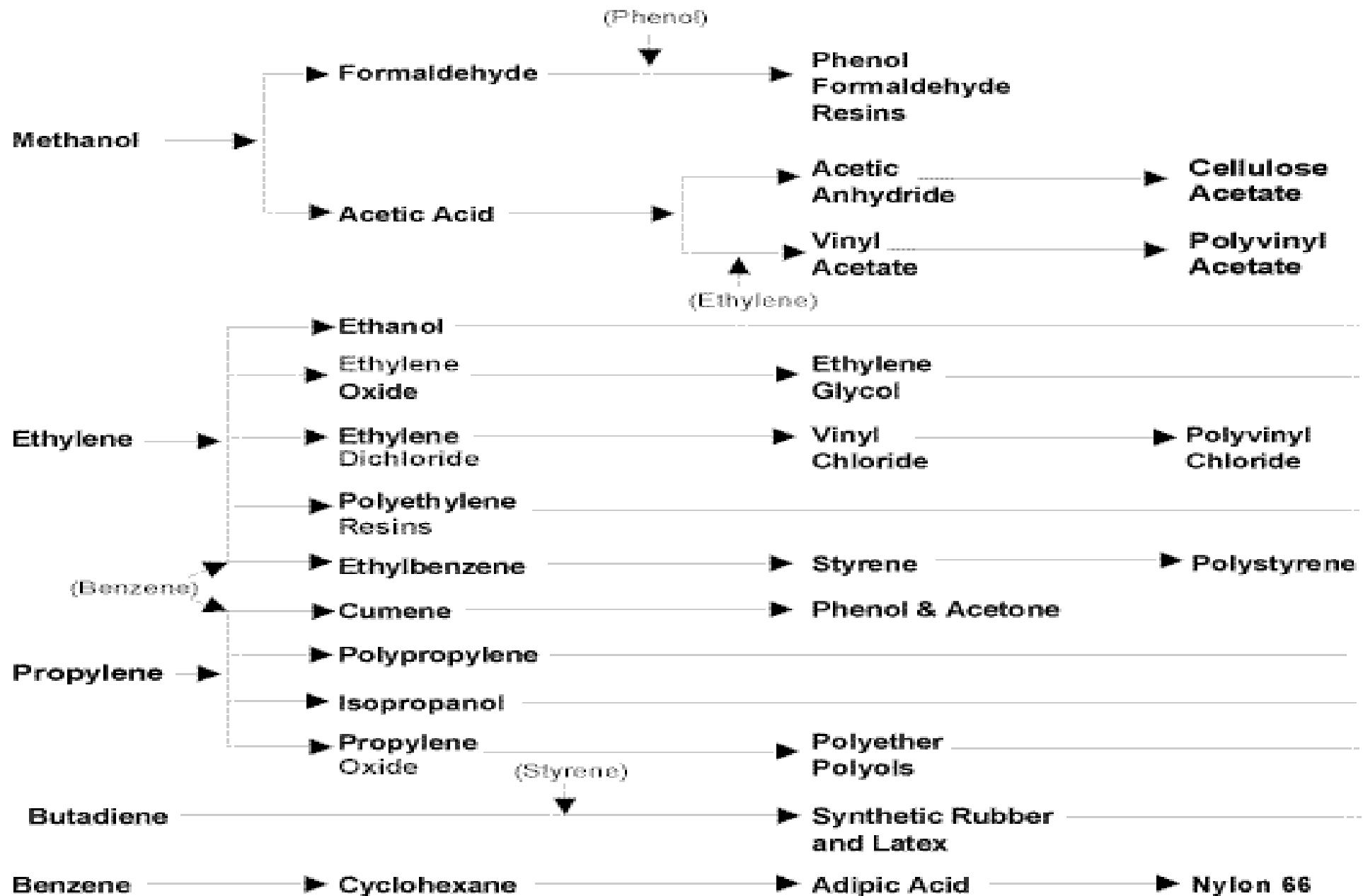
In The World

Figure 3: Organic Chemicals and Building Blocks Flow Diagram



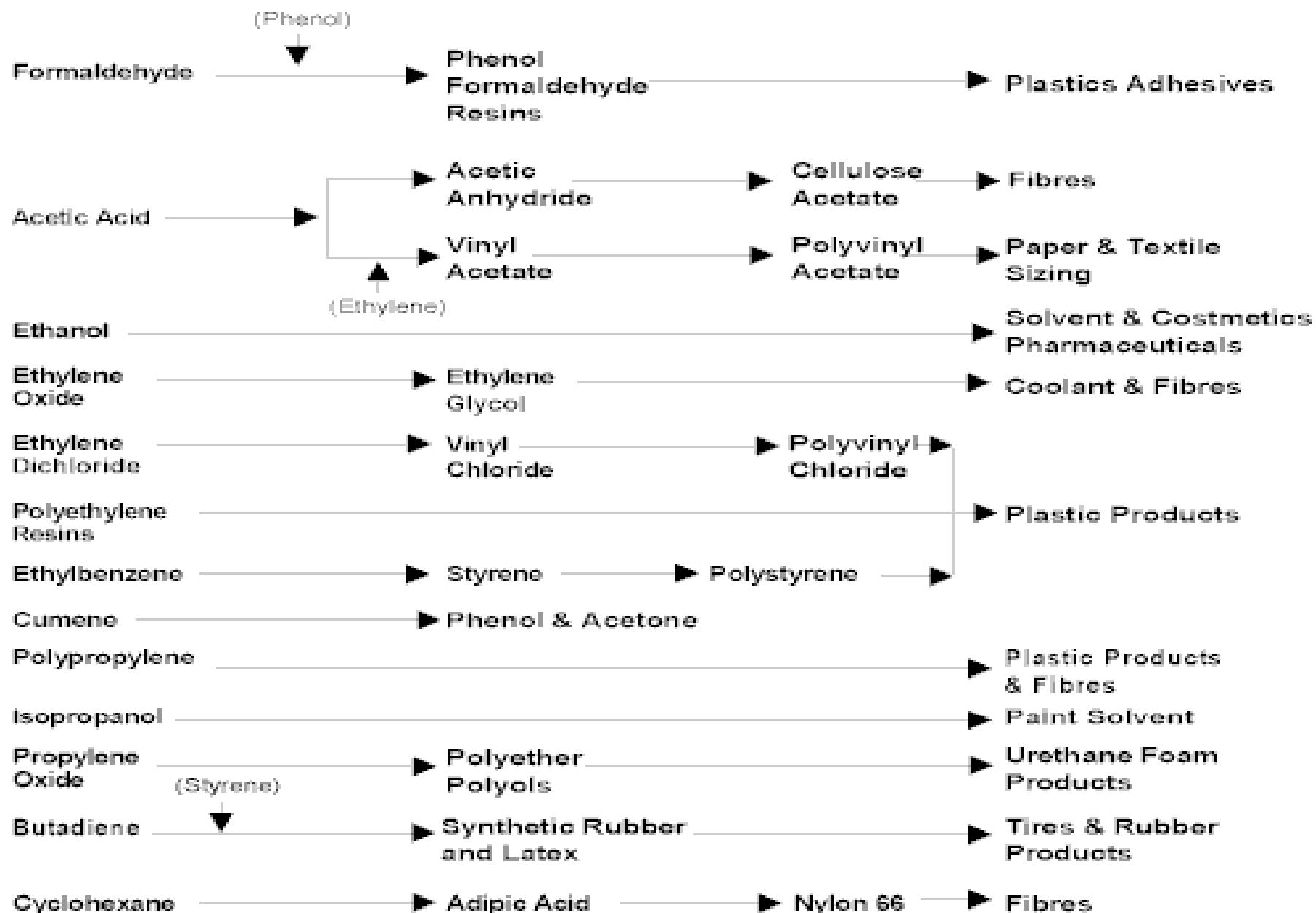
PRIMARY PETROCHEMICALS

PETROCHEMICAL INTERMEDIATES & DERIVATIVES



PETROCHEMICAL INTERMEDIATES & DERIVATIVES

MAJOR END USE MARKETS



MAJOR END USE MARKETS

| END USE | US MARKET 2000 (kTons) | Percent of Total Market |
|--|---------------------------|----------------------------|
| PACKAGING (Bottles, Film, Cups, etc.) | 9683 | 25% |
| BUILDING & CONSTRUCTION (Pipe, Siding, insulation, etc.) | 8554 | 22% |
| CONSUMER & INSTITUTIONAL (Toys, Housewares, Medical, etc.) | 5290 | 13% |
| TRANSPORTATION | 1846 | 5% |
| FURNITURE & FURNISHINGS | 1694 | 4% |
| ELECTRICAL/ELECTRONICS (W&C, Computers, Appliances, etc.) | 1461 | 4% |

Specific Petrochemicals & Polymers

Methanol

METHANOL MANIA

The U.S. may see more than 30 million metric tons of new capacity

| | LOCATION | CAPACITY (THOUSANDS OF METRIC TONS PER YEAR) | COST (\$ MILLIONS) | START-UP YEAR ^a |
|--|---|---|-----------------------|-------------------------------|
| Celanese | Bishop, Texas | 1,300 | na | na |
| Celanese/Mitsui | Clear Lake, Texas | 1,300 | \$800 | 2015 |
| Fund Connell | Texas City, Texas | 7,200 | 4,500 | na |
| Lake Charles Clean Energy ^b | Lake Charles, La. | 1,000 | 2,600 | 2016 |
| LyondellBasell Industries ^c | Channelview, Texas | 720 | 150 | 2013 |
| Methanex ^d | Geismar, La. | 2,000 | 1,100 | 2014 |
| NW Innovation Works | Kalama & Tacoma, Wash.; Port Westward, Ore. | 10,500 | 5,400 | 2019 |
| OCI | Beaumont, Texas | 1,750 | na | 2016 |
| South Louisiana Methanol | St. James, La. | 1,750 | 1,300 | 2016 |
| Valero | St. Charles, La. | 1,700 | 700 | 2018 |
| Yuhuang | St. James, La. | 3,000 | 1,850 | 2018 |

a Year of the earliest production for multiphase projects. **b** Project entails the gasification of petroleum coke to make methanol and hydrogen. **c** Project is a restart of a plant that has been shuttered since 2004. **d** Company is moving two plants from Chile to the U.S. **na** = not available.

SOURCE: Companies

Ethylene

Table 6: Distribution of Uses for Ethylene

| Product | Percent of Ethylene Use |
|------------------------|--------------------------------|
| Polyethylene | 54 |
| Ethylene dichloride | 16 |
| Ethylene oxide-glycol | 13 |
| Ethylbenzene-styrene | 7 |
| Linear olefins-alcohol | 3 |
| Vinyl acetate | 2 |
| Ethanol | 1 |
| Other | 4 |

Source: *Kirk-Othmer Encyclopedia of Chemical Technology*.

Figure 1: A Simplified Ethylene Flow Chart

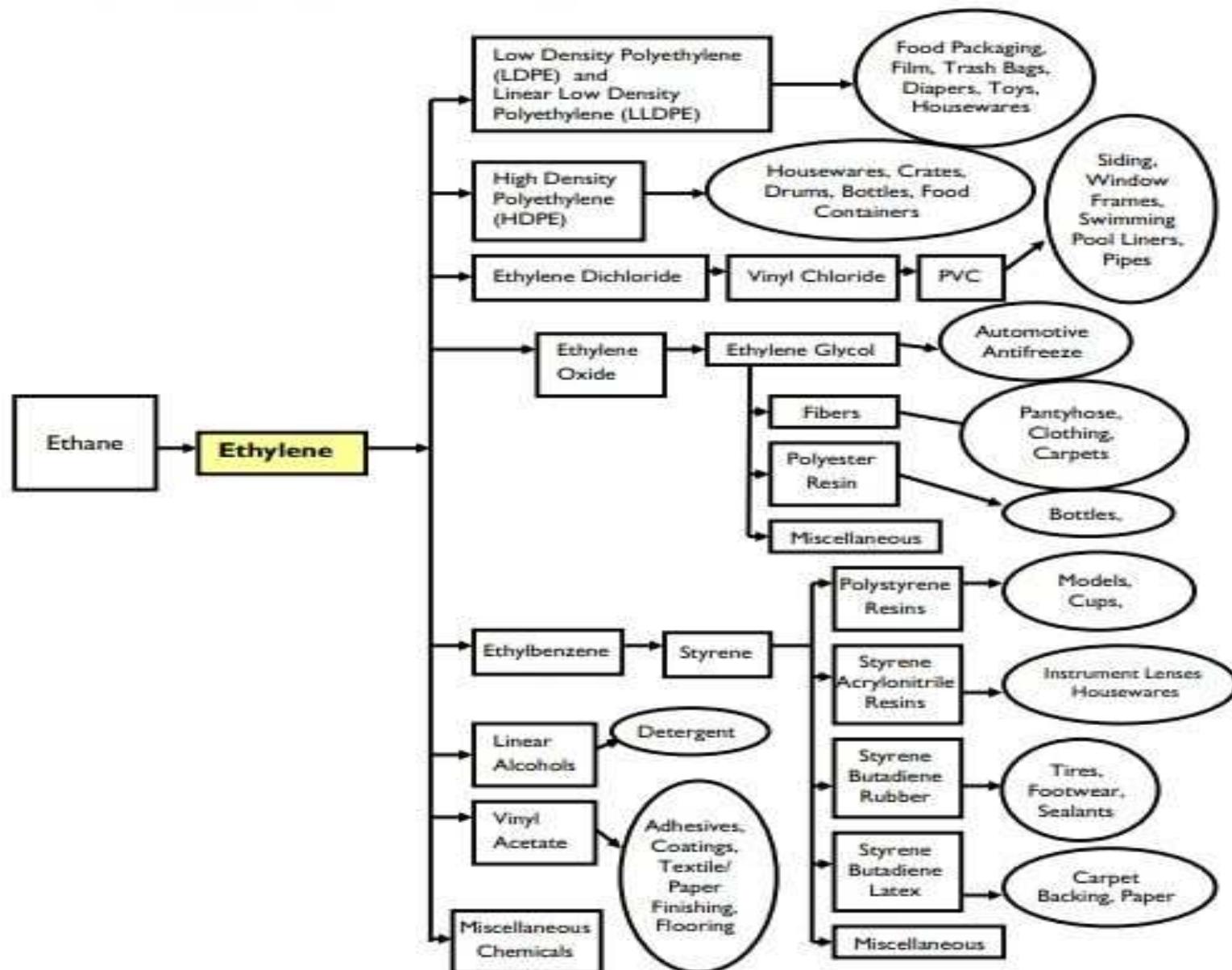
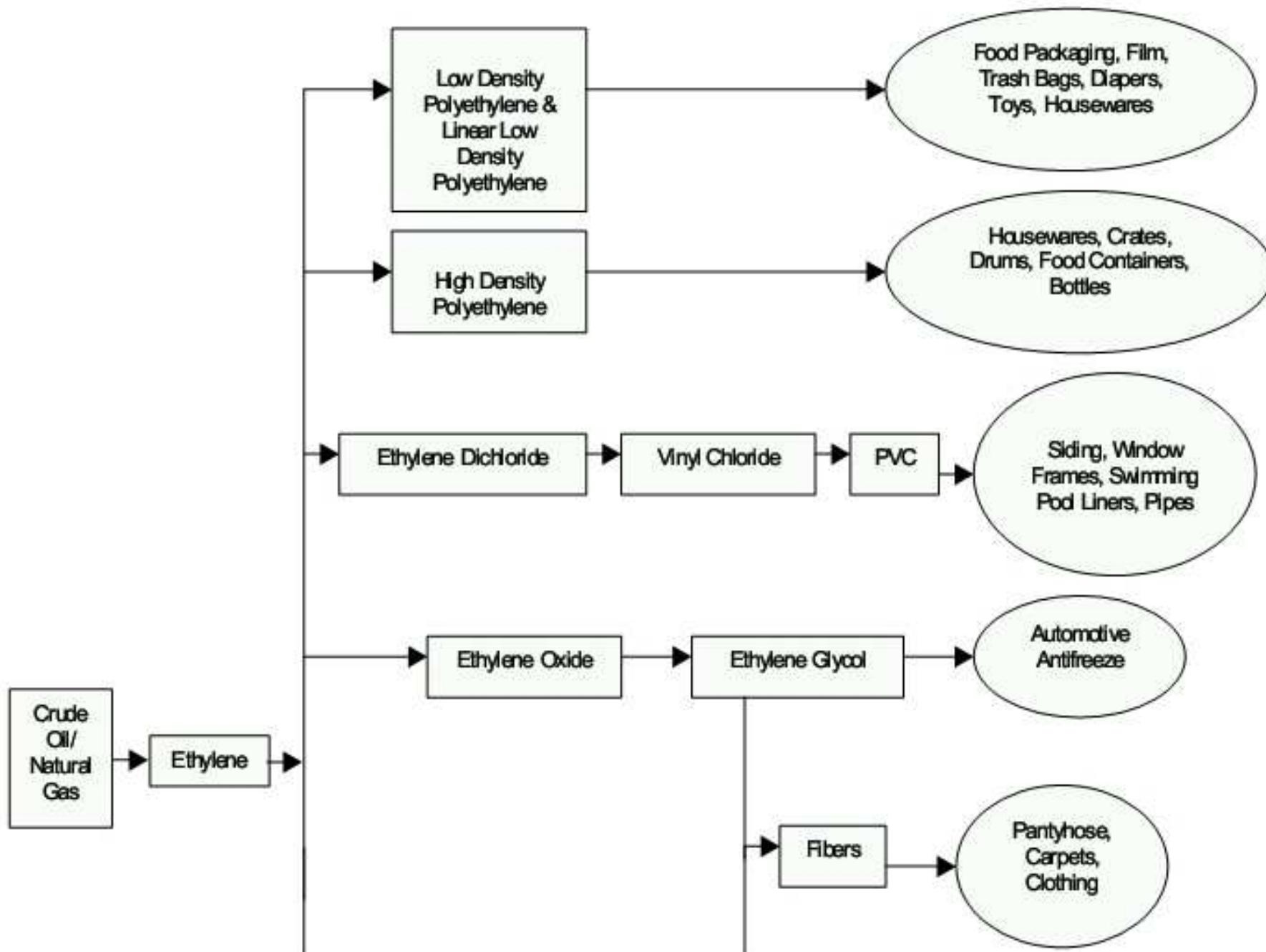
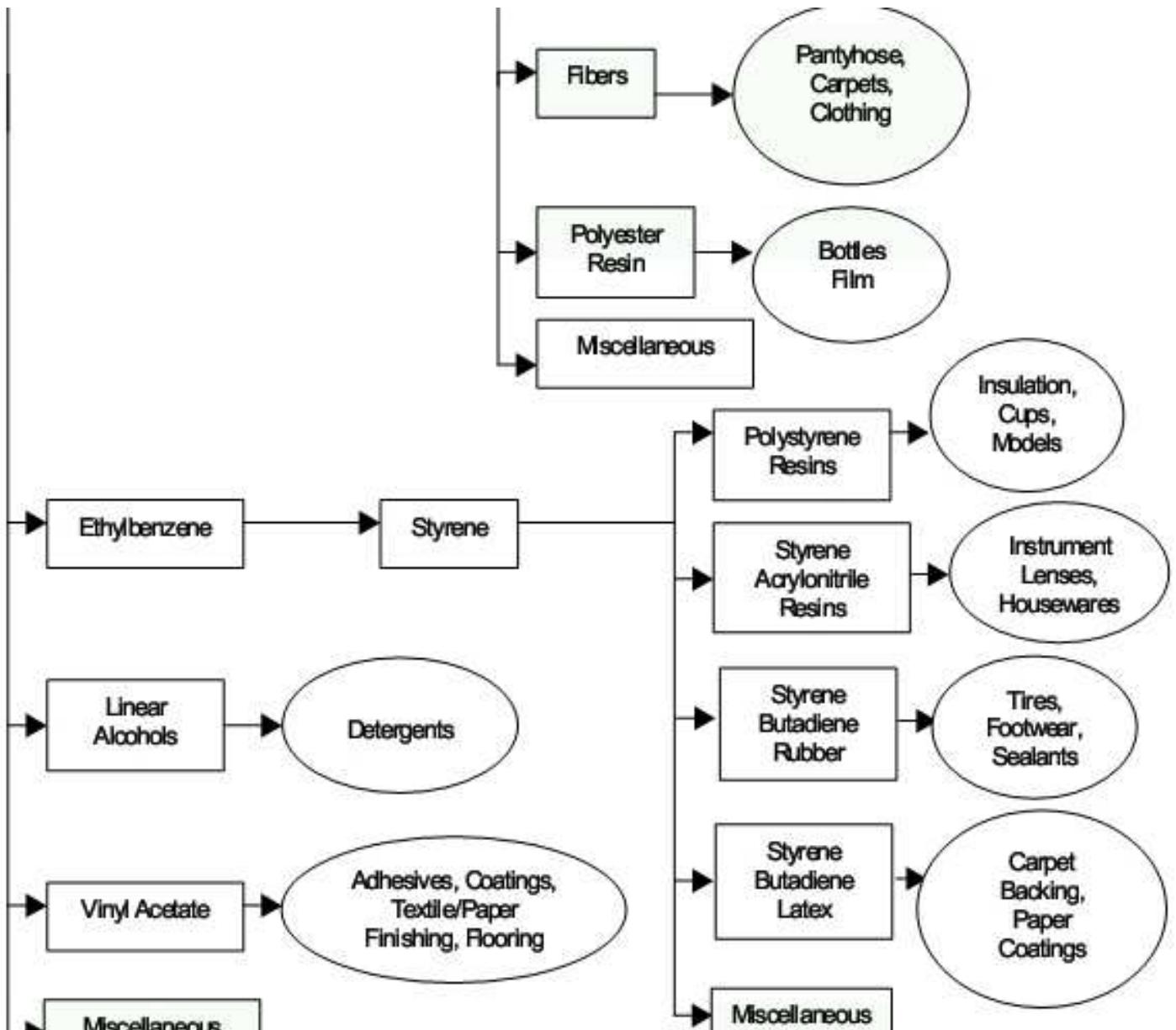


Figure 4: Ethylene Products



Gas

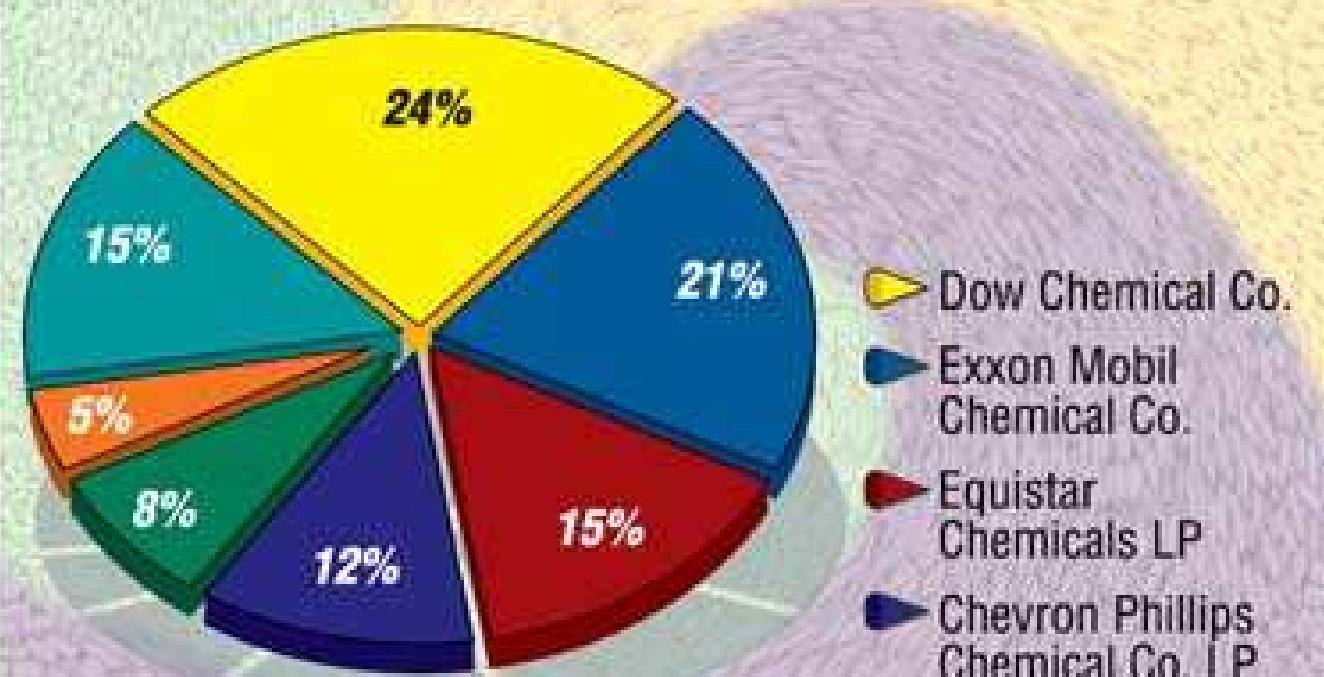


Source: American Chemistry Council, 2001.

PLASTICS NEWS FYI...

2002 North American polyethylene production

Plastics News graphic by Scott Mervine/Her

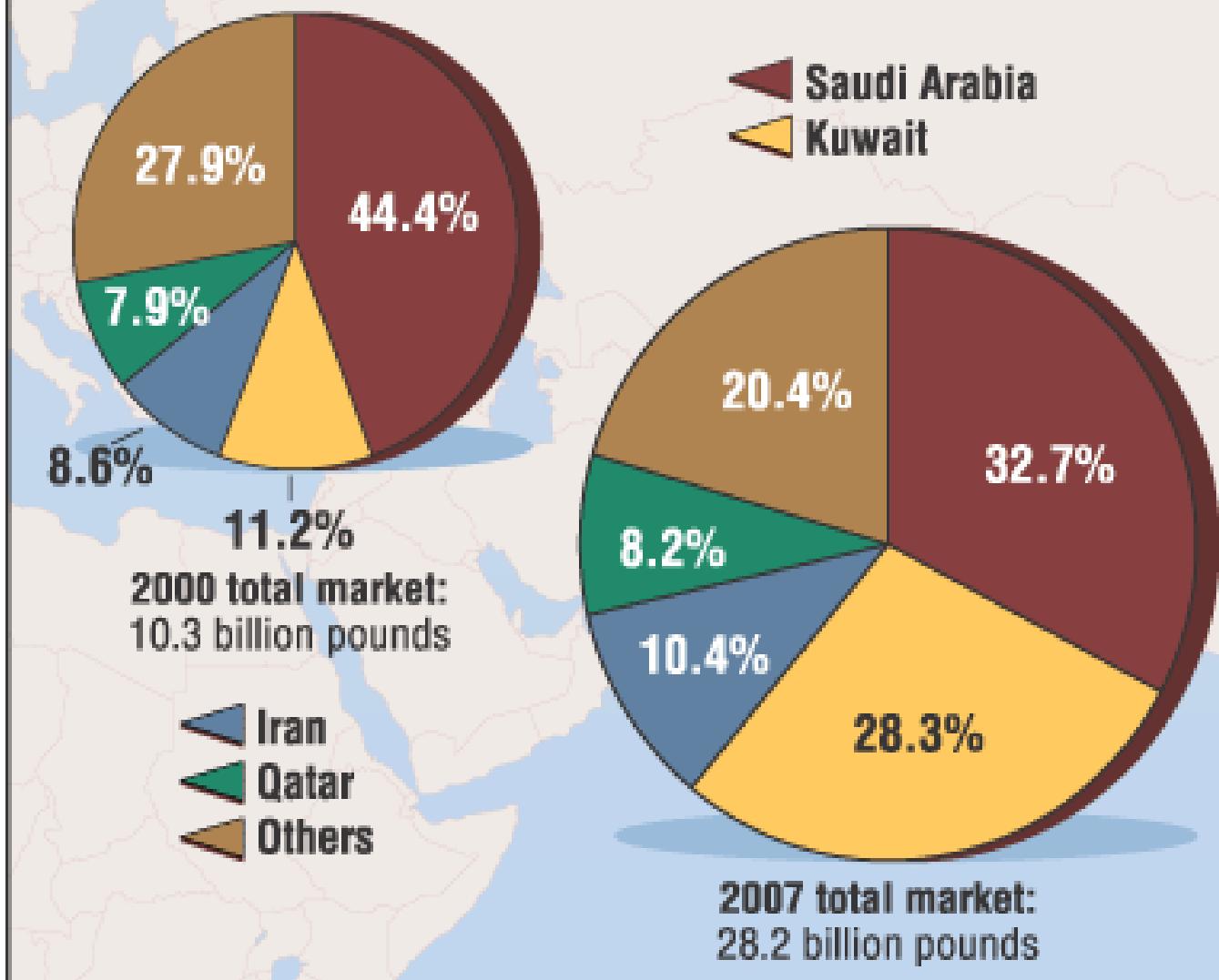


Total:
42.7 billion pounds*

*Projected

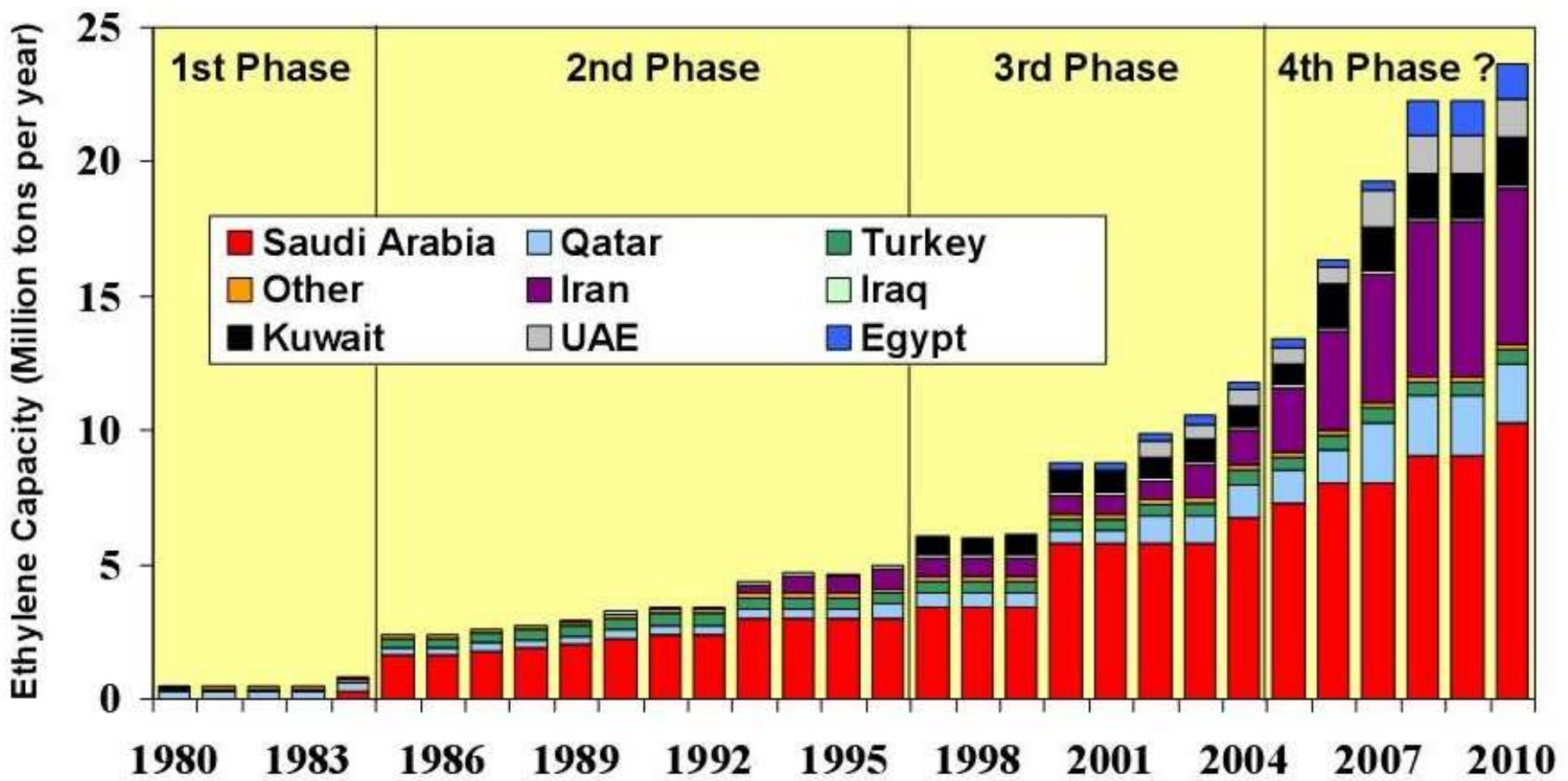
Source: Nexant Inc / Chem Systems, White Plains, N.Y.

PLASTICS NEWS FYI... Middle East polyethylene capacity

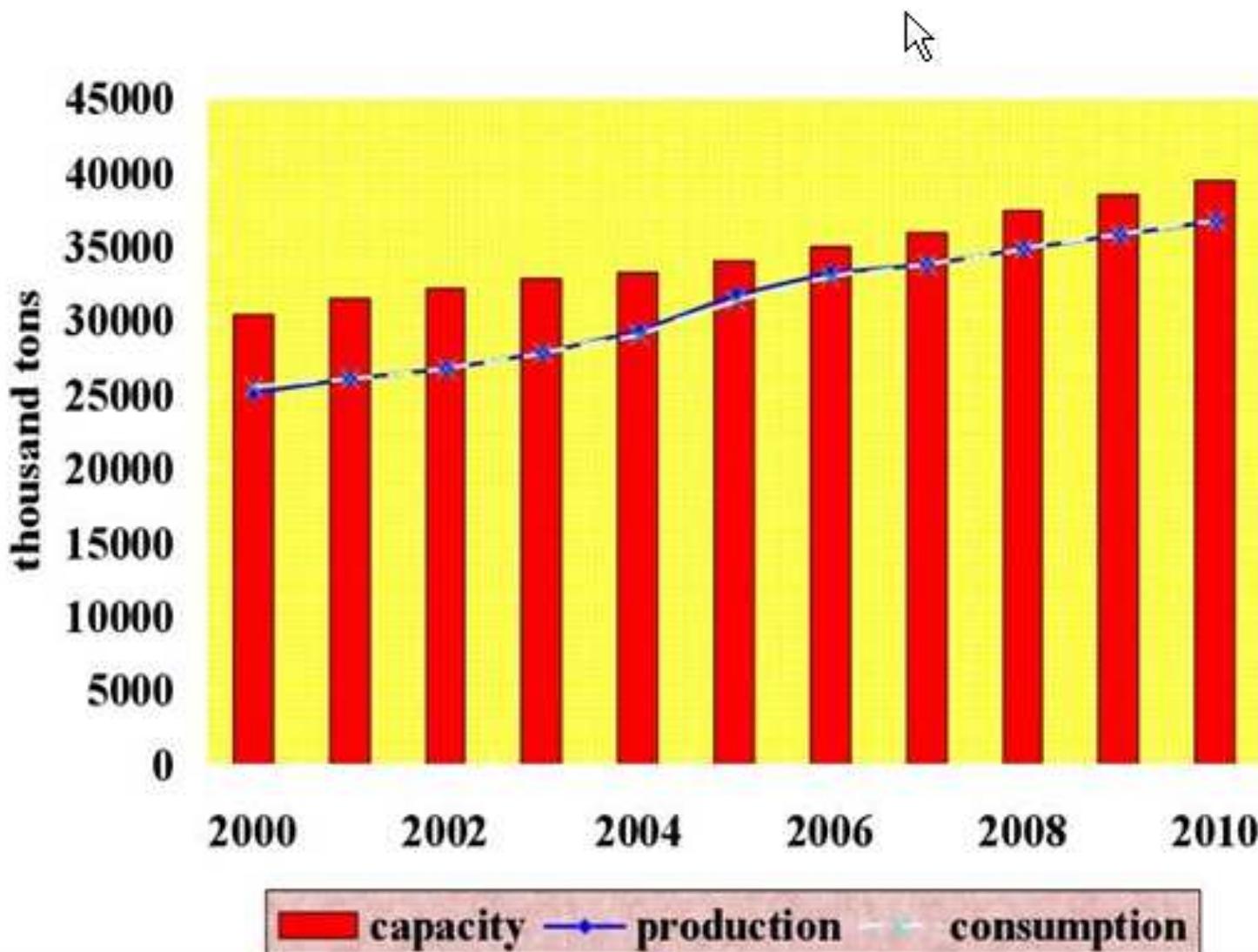


Plastics News graphic by Annette Mirous

GROWTH OF ETHYLENE CAPACITY IN THE MIDDLE EAST



PVC



Propylene

Table 7: Distribution of Propylene Use

| Product | Percent of Propylene Use |
|-------------------|---------------------------------|
| Polypropylene | 36 |
| Acrylonitrile | 16 |
| Propylene oxide | 11 |
| Cumene | 9 |
| Butyraldehydes | 7 |
| Oligomers | 6 |
| Isopropyl alcohol | 6 |
| Other | 9 |

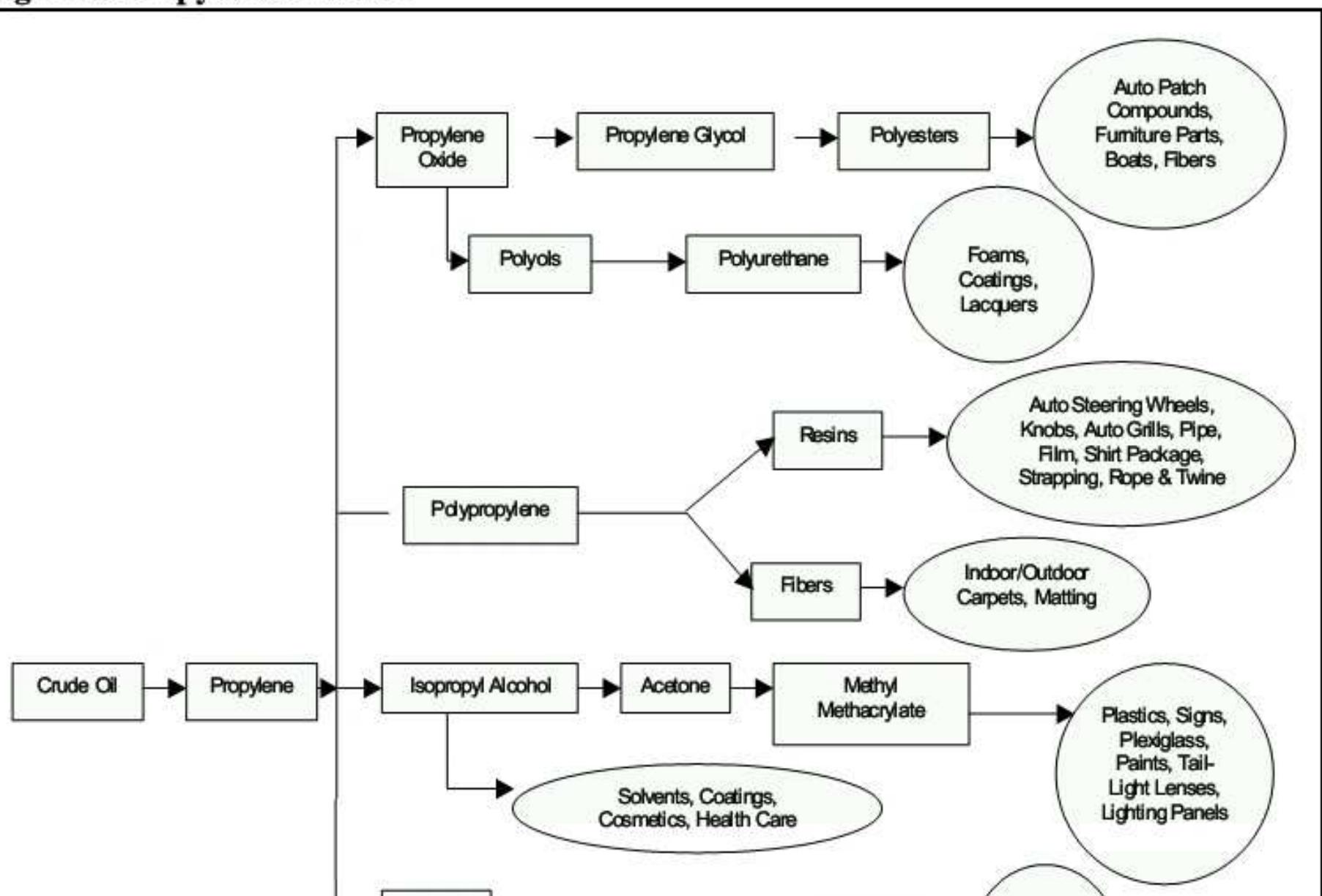
Source: Szmant.

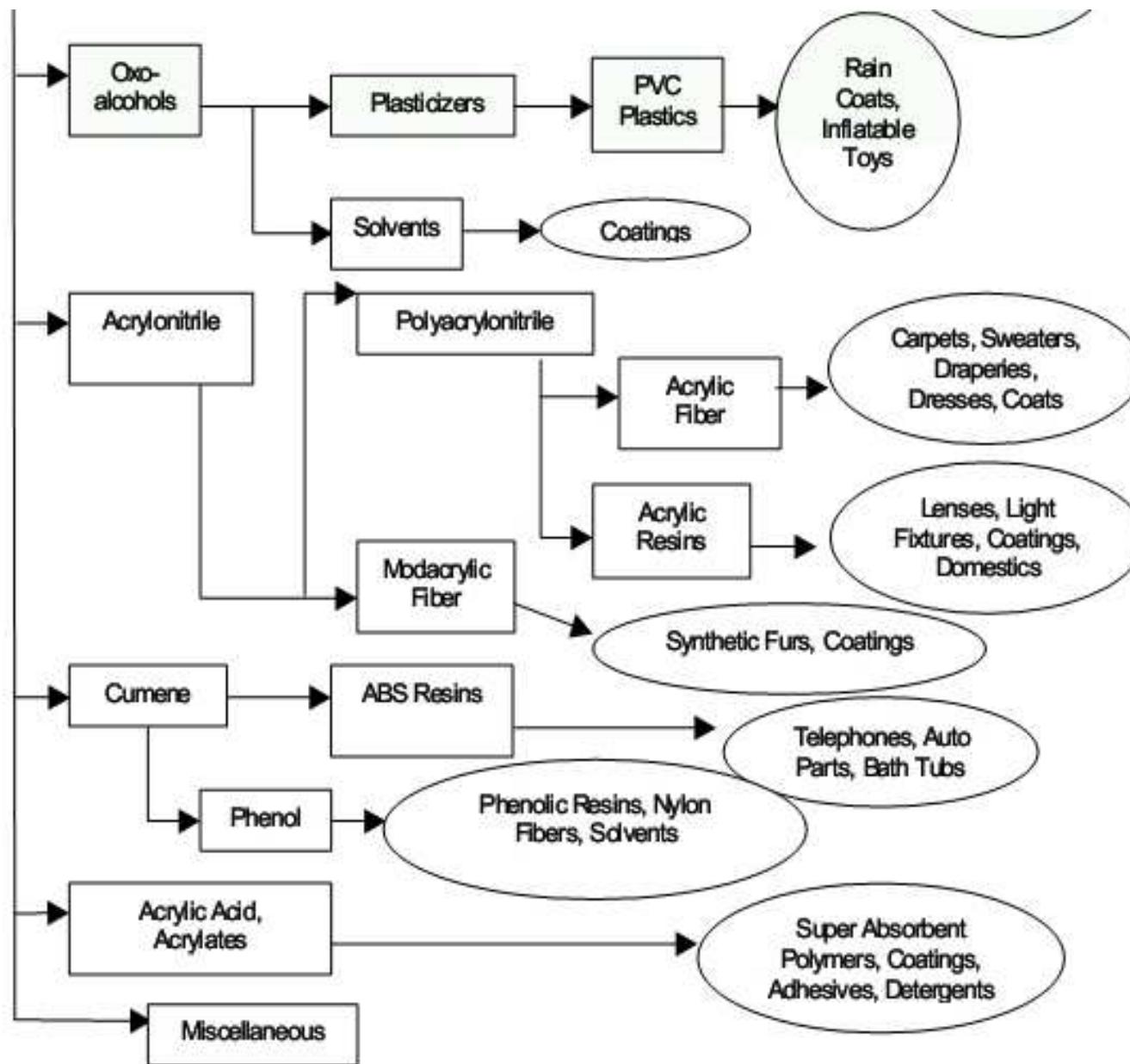
PROPYLENE MARKETS

| PRODUCT | Percentage of Total Production 2000 | 2000-2004 Forecasted Growth Rate (1) |
|-----------------|--|--------------------------------------|
| POLYPROPYLENE | 57% | 6.7% |
| ACRYLONITRILE | 11% | 4.3% |
| OXY ALCOHOL | 8% | 6.2% |
| CUMENE | 6% | 4.4% |
| PROPYLENE OXIDE | 7% | 4.3% |
| OTHER PRODUCTS | 11% | -- |
| TOTAL - 2000 | 51.2 MM Tons | 5.6% |

(1) Petroleum Technology Quarterly 2001, page 132

Figure 5: Propylene Products





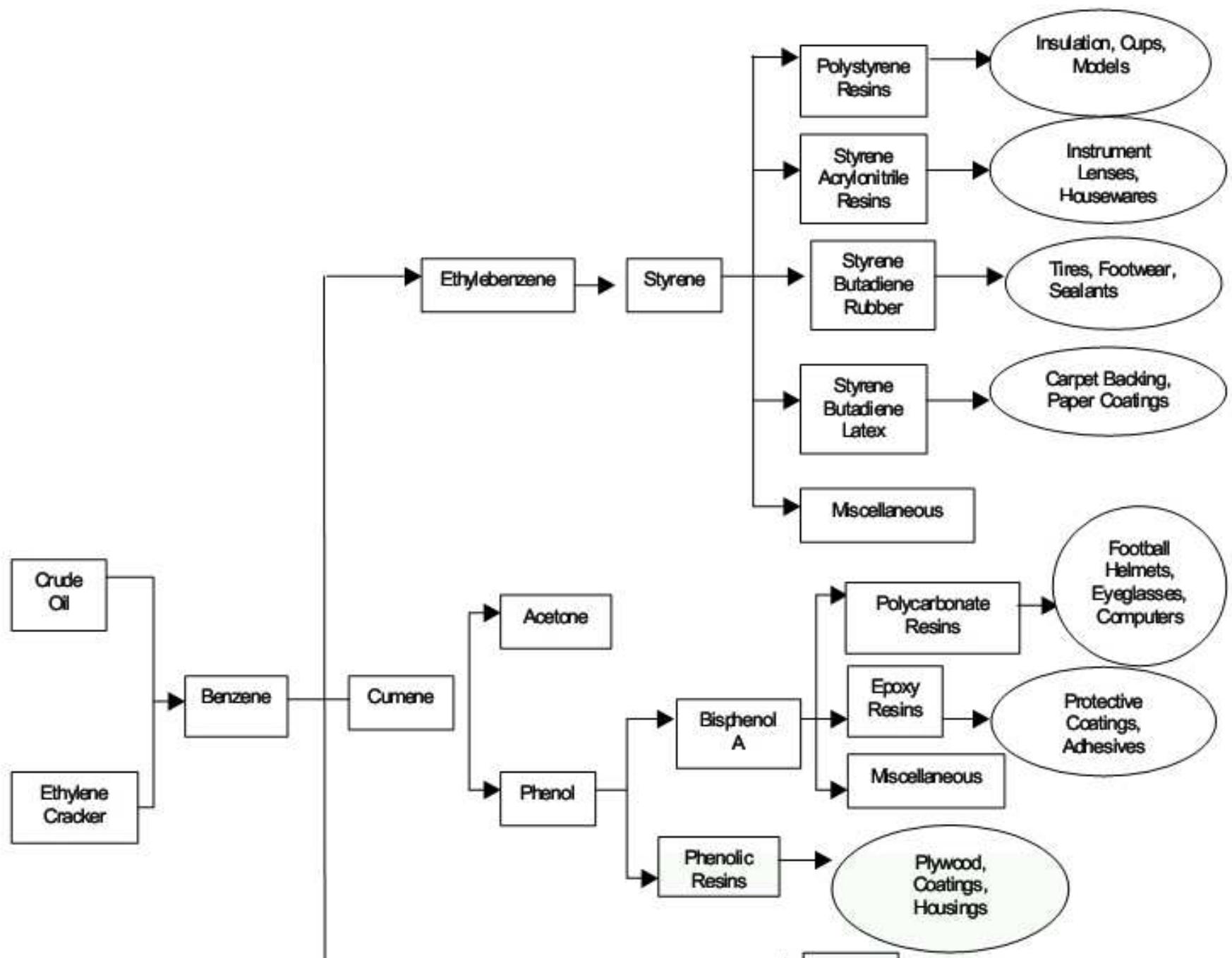
Source: American Chemistry Council, 2001.

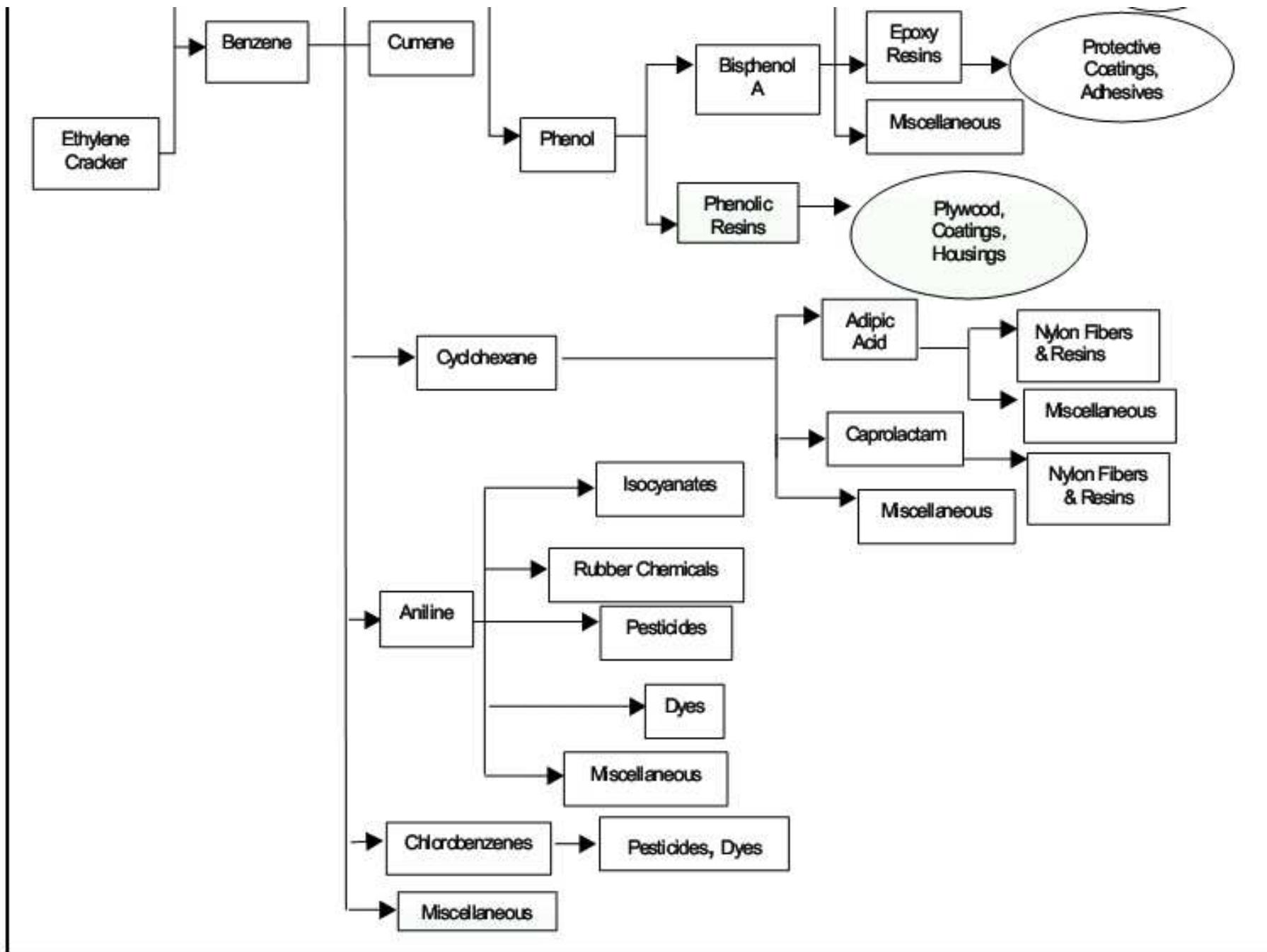
Benzene

Table 8: Distribution of Benzene Use

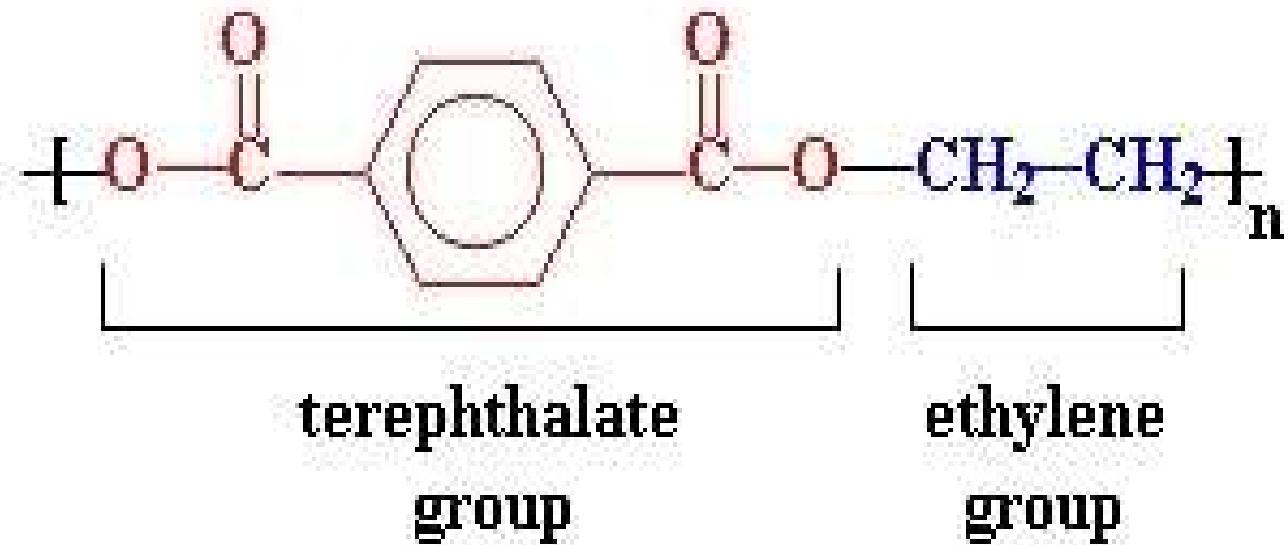
| Product | Percent of Benzene Use |
|---------------------------|-------------------------------|
| Ethylbenzene | 52 |
| Cumene | 22 |
| Cyclohexane | 14 |
| Nitrobenzene | 5 |
| Chlorobenzenes | 2 |
| Linear detergent alkylate | 2 |
| Other | 3 |

Source: *Kirk-Othmer Encyclopedia of Chemical Technology*.





PET



FIVE YEAR DATA**PET - usa**

| Year | Demand Millions of Pounds | Aver. Annual Price container-grade, contract Gulf, dlvd. \$/Pound |
|-------------|--------------------------------------|--|
| 1997 | 8,590 | 0.52 |
| 1998 | 8,780 | 0.52 |
| 1999 | 8,835 | 0.51 |
| 2000 | 9,220 | 0.61 |
| 2001 | 9,450 | 0.65 |
| 2002 | 9,780 | 0.60 |

Nylon

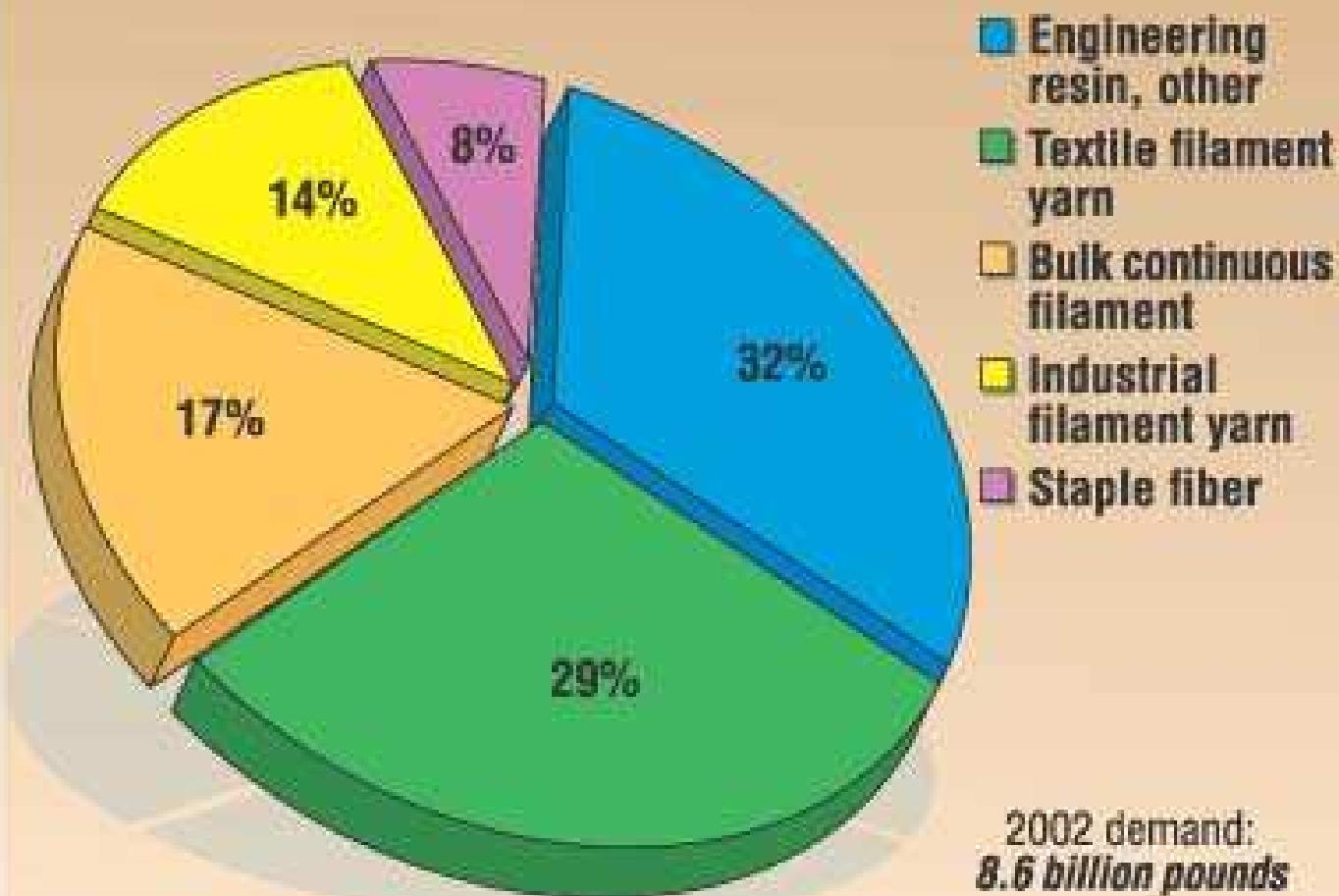
Uses

- carpet fiber
- clothing
- fishing lines
- footwear
- nylon fiber
- pantyhose
- windpants
- toothbrush bristles
- velcro
- airbag fiber
- auto parts: intake manifolds, gas (petrol) tanks
- slings and rope used in climbing gear and slacklining
- machine parts, such as gears and bearings
- parachutes
- metallized nylon balloons
- classical and flamenco guitar strings
- paintball marker bolts
- racquetball, badminton, squash, and tennis racquet strings
- Strings for String instruments
- Drumstick heads
- As filter media in sterilizing grade filters
- Flexible tubing
- Basketball netting
- Sutures
- flags

PLASTICS NEWS FYI...

Global demand for virgin nylon fiber

By market segment



Plastics News graphic by Scott Mervin/Weather

Source: Chemical Market Associates Inc., Houston

Synthetic fibers

Common synthetic fibers include:

- Rayon (1910) (artificial, not synthetic)
- Acetate (1924) (artificial, not synthetic)
- Nylon (1939)
- Modacrylic (1949)
- Olefin (1949)
- Acrylic (1950)
- Polyester (1953)
- PLA (2002)

Specialty synthetic fibers include:

- Vinyon (1939)
- Saran (1941)
- Spandex (1959)
- Vinalon (1939)
- Aramids (1961) - known as Nomex, Kevlar and Twaron
- Modal (1960's)
- PBI (Polybenzimidazole fibre) (1983)
- Sulfar (1983)
- Lyocell (1992)
- Dyneema/Spectra (1979)

USA syn fiber statistics

Key Industry Statistics

| Key Industry Figures | 2007 | 2008 | |
|--------------------------|---------|------|---------|
| Industry Revenue | 8,470 | XXXX | ฿ \$Mil |
| Revenue Growth | -2.8 | XXXX | ฿ % |
| Industry Gross Product | *3,850 | XXXX | ฿ \$Mil |
| Number of Establishments | *100 | XXXX | ฿ Units |
| Number of Enterprises | *82 | XXXX | ฿ Units |
| Employment | *15,650 | XXXX | ฿ Units |
| Exports | 2,252.9 | XXXX | ฿ \$Mil |
| Imports | 2,470.8 | XXXX | ฿ \$Mil |
| Total Wages | 675 | XXXX | ฿ \$Mil |

Where Are They Now?

In 2004, the Energy Department identified a set of biomass-derived compounds best suited to replace petroleum-derived chemicals.

| DOE's Top 15 | Source | Downstream chemicals and materials | Key uses and products | Commercial biobased products | | Bio-scorecard grade ^a |
|--|---|---|--|------------------------------|--------------------|----------------------------------|
| | | | | Now | Likely in 10 years | |
| Succinic acid (plus fumaric and malic acids) | Bacterial fermentation of glucose, chemical oxidation of 1,4-butanediol | 1,4-Butanediol, tetrahydrofuran, γ -butyrolactone, maleic anhydride, pyrrolidones | Solvents, polyesters, polyurethanes, nylon, food and beverage acidity control, fabrics, inks and paints, much more | Yes | Yes | A |
| 2,5-Furandicarboxylic acid | Chemical dehydration of glucose, oxidation of 5-hydroxymethylfurfural | 2,5-Dihydroxymethylfuran, 2,5-bis(aminomethyl)tetrahydrofuran | Polyethylene terephthalate analogs, polyamides such as nylon, plastic bottles and containers, fabrics, carpet fiber | Coming soon | Yes | B |
| 3-Hydroxypropionic acid | Bacterial fermentation of glycerol or glucose | 1,3-Propanediol, acrylic acid, methyl acrylate, acrylamide | Polytrimethylene terephthalate, acrylate polymers, carpet fiber, paints and adhesives, superabsorbent polymers for diapers, contact lenses | No | Yes | B |
| Glycerol | Chemical or enzymatic transesterification of vegetable oils | Propylene glycol, ethylene glycol, 1,3-propanediol, glyceric acid, lactic acid, acetol, acrolein, epichlorohydrin | Polyesters, butanol, soaps, cosmetics, foods and beverages, antifreeze/deicing fluids, pharmaceuticals, coatings, carpet fiber | Yes | Yes | B |
| Sorbitol | Hydrogenation of glucose from corn syrup, bacterial fermentation (under development) | Isosorbide, propylene glycol, ethylene glycol, glycerol, lactic acid, alkanes | Sweeteners, mouthwash and toothpaste, sugar-free chewing gum, polyethylene terephthalate analogs, fuel ingredients, antifreeze/deicing fluids, water treatment | Yes | Yes | B |
| Xylitol (plus arabinitol) | Hydrogenation of xylose, extraction from lignocellulose, bacterial fermentation (under development) | Propylene glycol, ethylene glycol, glycerol, xylonic acid, furfural | Sweeteners, sugar-free chewing gum, cough drops and medicines, antifreeze/deicing fluids, new polyesters | Yes | Yes | C |
| Levulinic acid | Acid-catalyzed dehydration of sugars | 2-Methyltetrahydrofuran, γ -valerolactone, 1,4-pantanediol, acetylacrylic acid, diphenolic acid, caprolactam, adiponitrile, pyrrolidones | Fuel ingredients, solvents, acrylate polymers, BPA-free polycarbonates, polyesters, polyamides, pharmaceuticals, herbicides, plastic bottles and containers | No | Maybe | C |
| Itaconic acid | Fungal fermentation of glucose | 4-Methyl- γ -butyrolactone, 3-methyltetrahydrofuran, pyrrolidones | Styrene-butadiene copolymers, polyitaconic acid, rubber, plastics, paper and architectural coatings | No | Maybe | C- |
| 3-Hydroxybutyrolactone | Multistep chemical synthesis from starch | 3-Hydroxytetrahydrofuran, acrylate-lactone, 3-aminotetrahydrofuran | Solvents, synthetic intermediates for pharmaceuticals, polyurethane fiber analogs, new polymers | No | Maybe | C- |
| Glutamic acid | Bacterial fermentation of glucose | 1,5-Pantanediol, glutaric acid, 5-amino-1-butanol | Polyesters, nylon analogs, glutamate flavor enhancers, fabrics, plastics | No | Maybe | D+ |
| Glucaric acid | Oxidation of starch or glucose by nitric acid or bleach | Lactones, polyhydroxypolyamides, adipic acid | Solvents, nylon analogs, branched polyesters, fabrics, plastics, detergents | No | Maybe | D |
| Aspartic acid | Enzymatic amination of fumaric acid, fermentation route (under development) | 2-Amino-1,4-butanediol, 3-aminotetrahydrofuran, aspartic anhydride, amino- γ -butyrolactone | Aspartame, polyaspartate, sweeteners, chelating agents for water treatment, superabsorbent polymers for diapers | No | No | D- |

NOTE: Other platform chemicals that are doing well or poised to do well as feedstock chemicals: ethanol, butanediols, acetic acid, acrylic acid, adipic acid, lactic acid, farnesene, p-xylene, isobutanol, fatty acid esters, isoprene, furfurals, γ -valerolactone, triacetic acid lactone, and isosorbide. a Scorecard grade based on assessments by biobased chemicals experts and compiled by C&EN: A = being commercialized, B = significant activity, C = actively pursued by researchers, D = limited activity, F = no activity.

SOURCES: Government and industry reports, company information