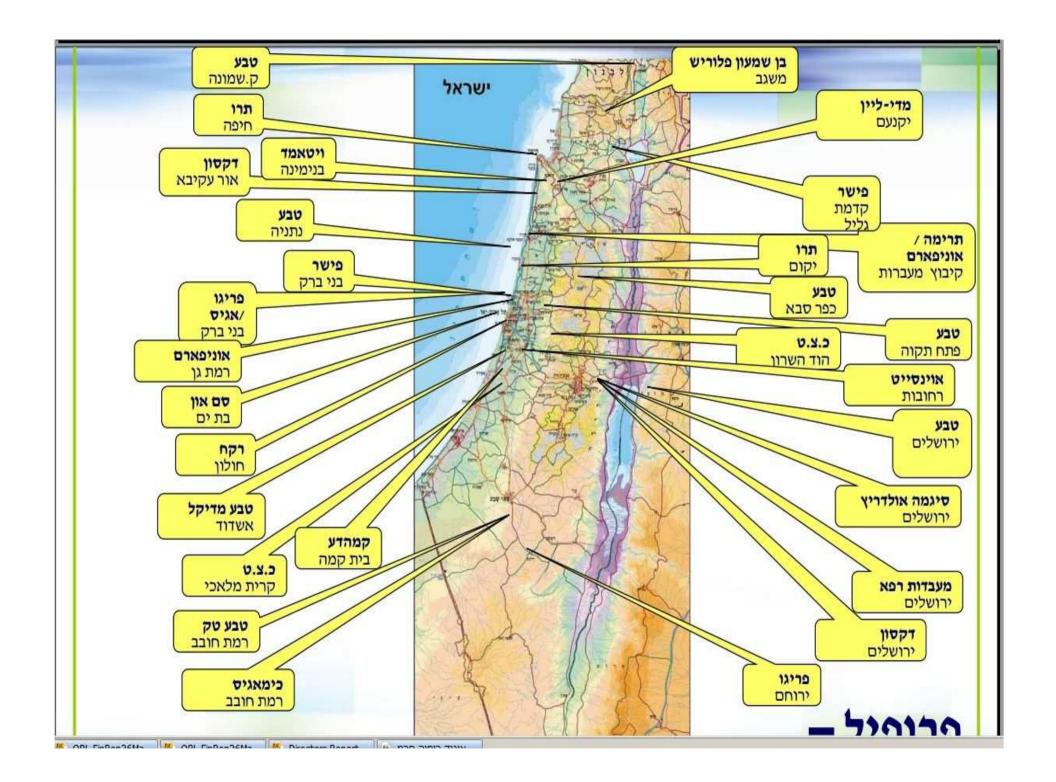
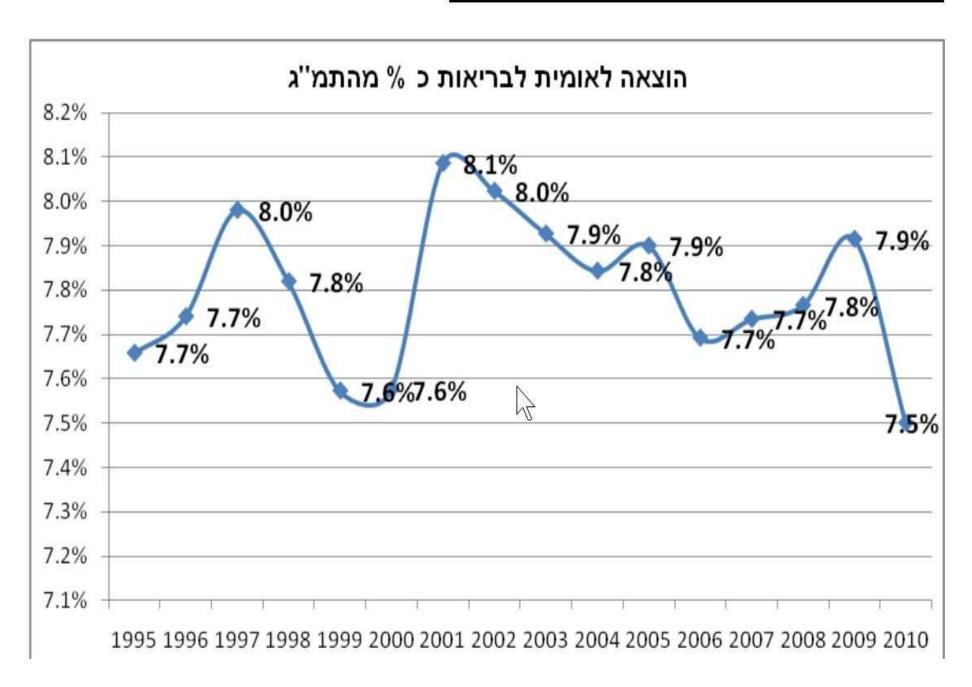
# ISRAEL PHARMA

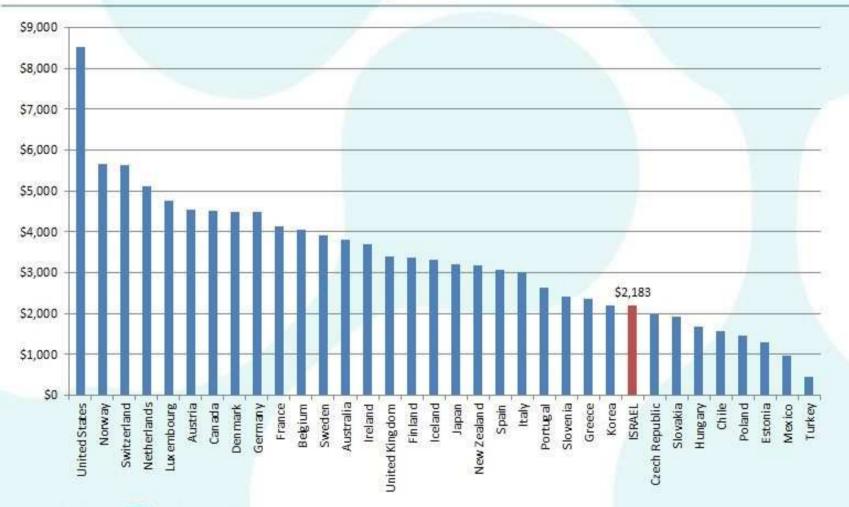
General



### גרף 2: שיעור ההוצאה הלאומית לבריאות בישראל

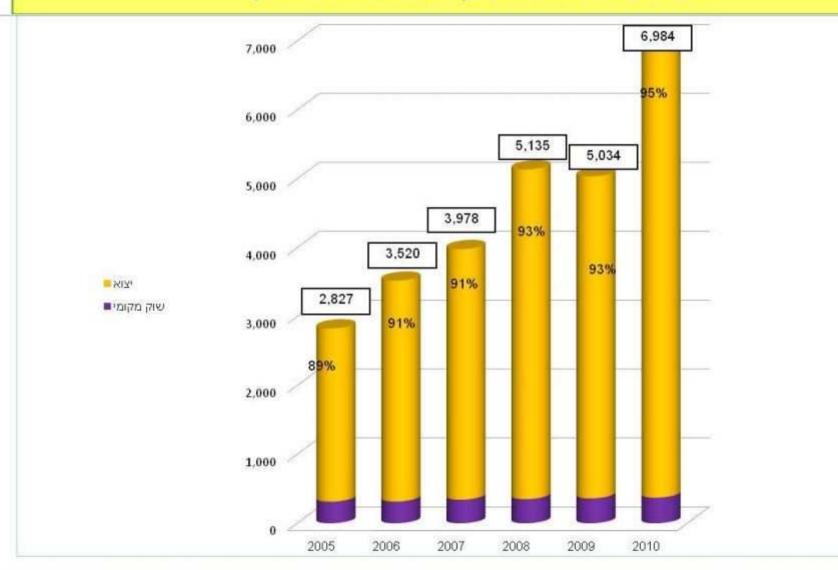


### 2011: National Expenditure on Health (\$) - Expenditure per capita, PPP





# מכירות ענף הפרמצבטיקה הישראלית 2010-2010 (במיליוני \$)



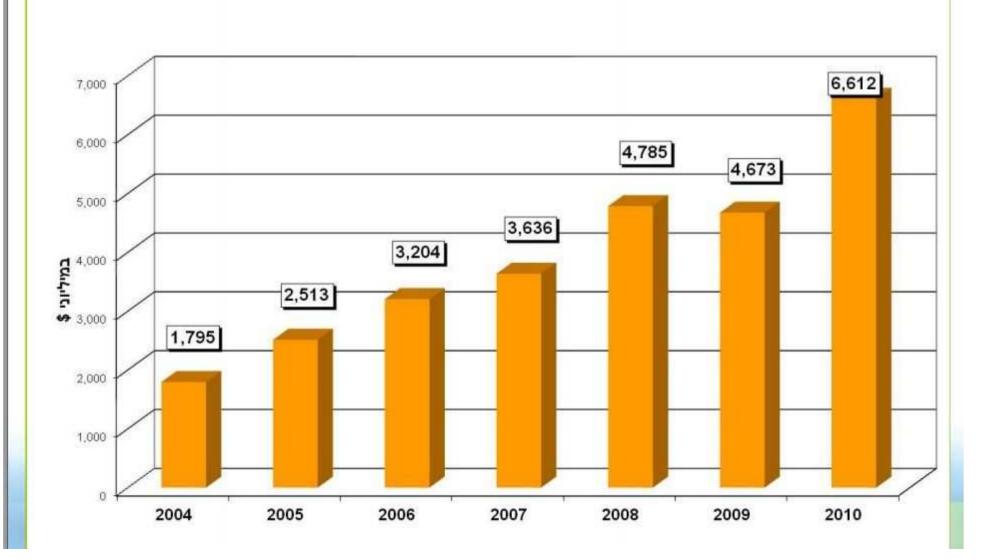
# תעשיית הפרמצבטיקה בישראל - עובדות ומספרים 2009-2010 (מיליוני \$)

	2009	2010	
סך מכירות התעשייה המקומית	5,034	6,984	
מתוכן ליצוא	4,673	6,612	
מתוכן לשוק המקומי	361	372	
שוק התרופות ההומניות בישראל (כולל יבוא)	1,409	1,450	*בפועל יתכן
מכירות תרופות הומאניות מייצור מקומי לשוק מקומי	244	251	והמספרים גבוהים יותר
יבוא תרופות הומניות*	1,164	1,199	
חלקו היחסי של יבוא תרופות הומניות בשוק המקומי	83%		
מספר המועסקים	מעל 00	9,0	
חלקה של תעשיית התרופות התמ"ג בשנת 2010	3%		¥ 6

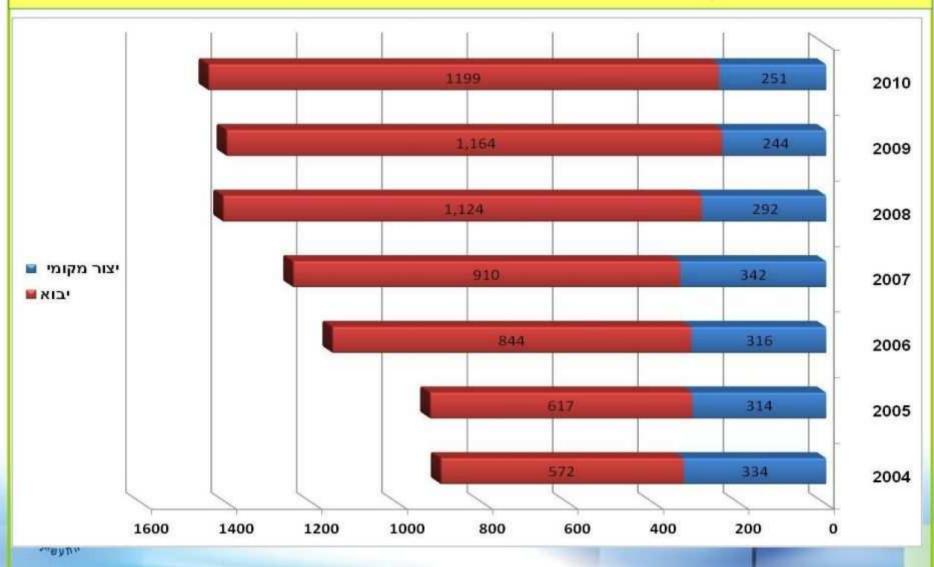
דו"ח מל"מ וסקר החברות

מקור: למ"ס,

# יצוא ענף הפרמצבטיקה הישראלית 2004-2010 (במיליוני \$)

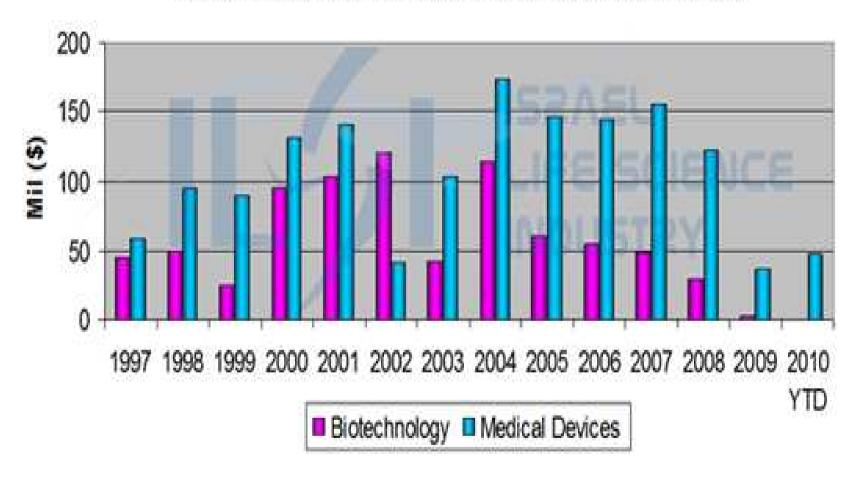


# שוק התרופות ההומאניות בישראל בחלוקה (במיליוני \$) לייצור מקומי וליבוא 2010-2004 (במיליוני



# MEDICAL DEVICES

### Amount Invested in Life Science Sector in Israel



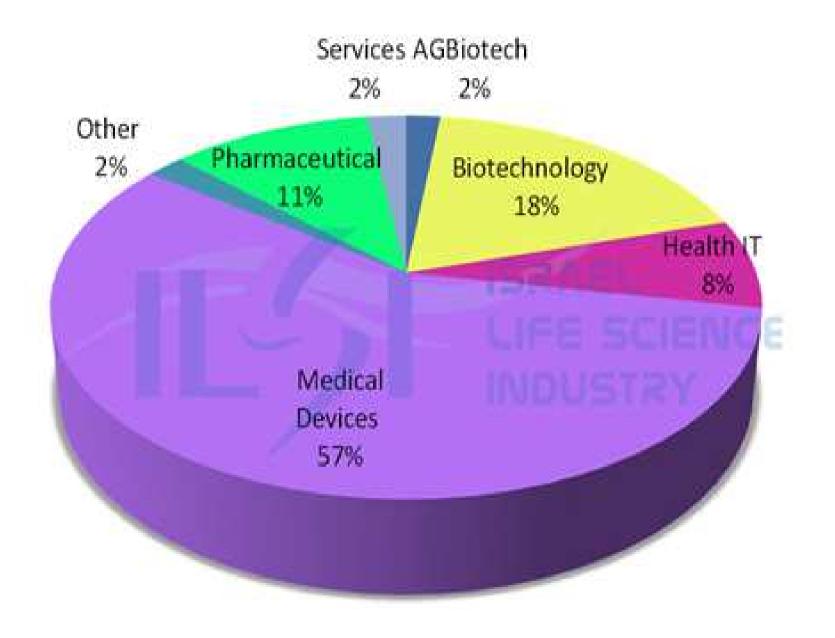
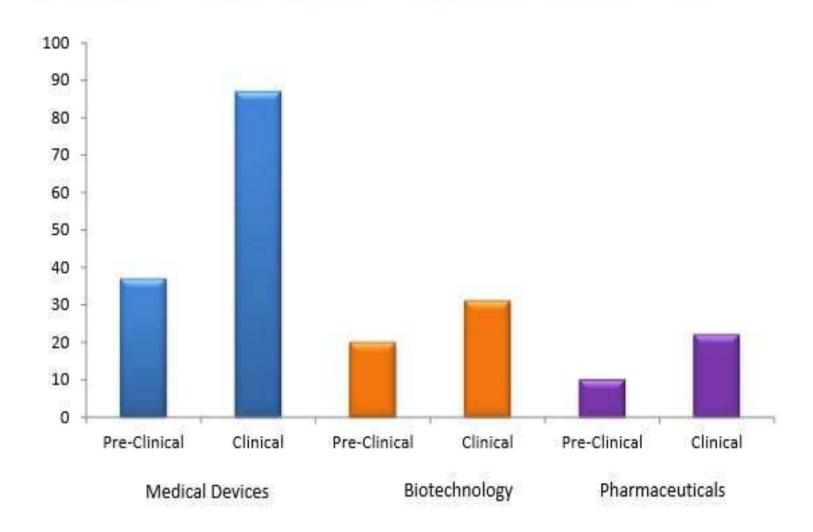
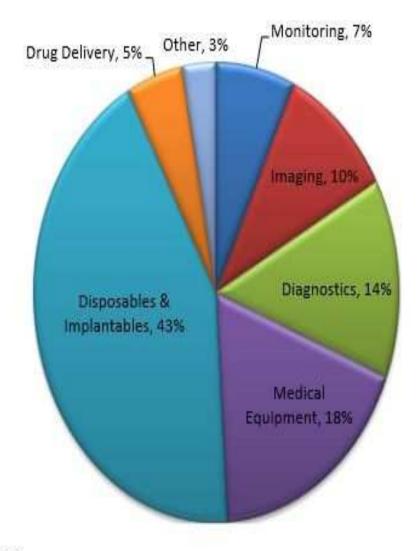


Figure 15. Companies in Clinical and Pre-Clinical Stages of Various Sub-sectors, 2010.

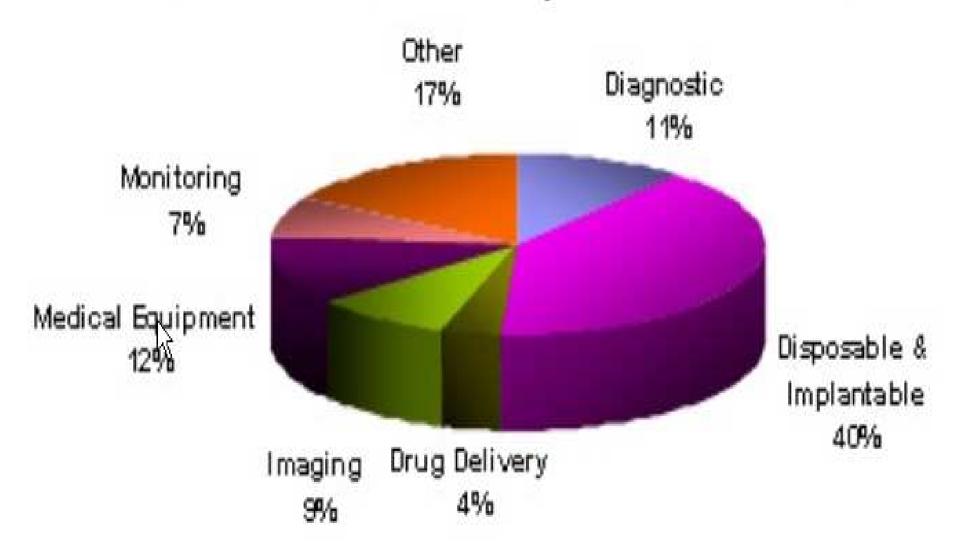


Source: ILSI Database, 2010

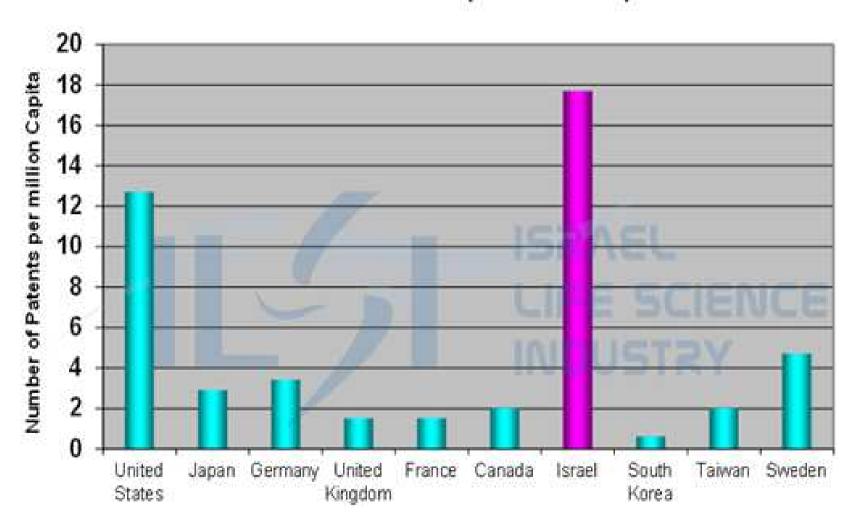


Source: ILSI Database, 2010

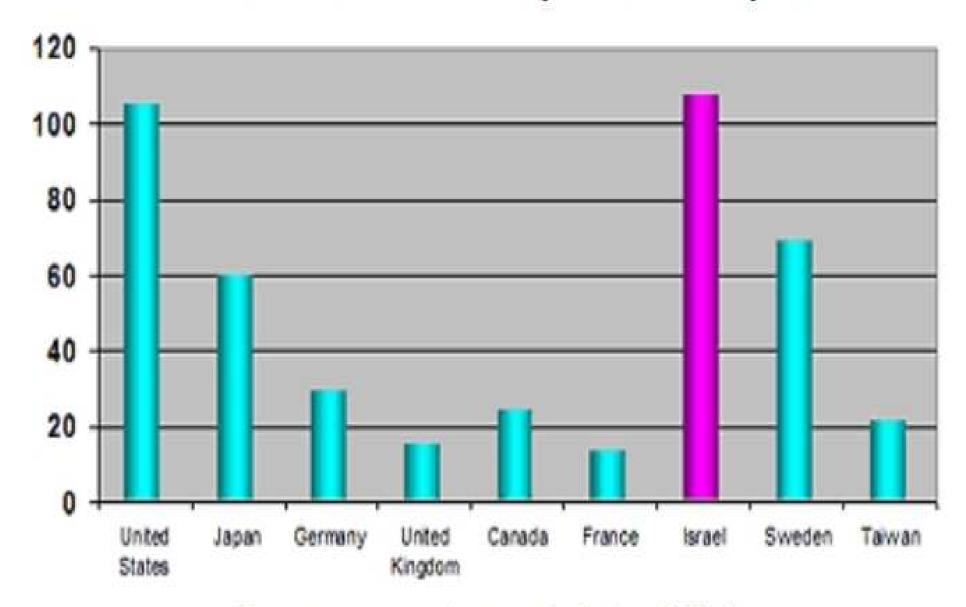
# Israel's Medical Device Companies - Subsectors



### Medical Device Patents per million Capita



## Medical Devices Patents per Million Capita



Source: www.uspto.gov, Analysis: ILSI ©

# MEDICINAL PHARMA

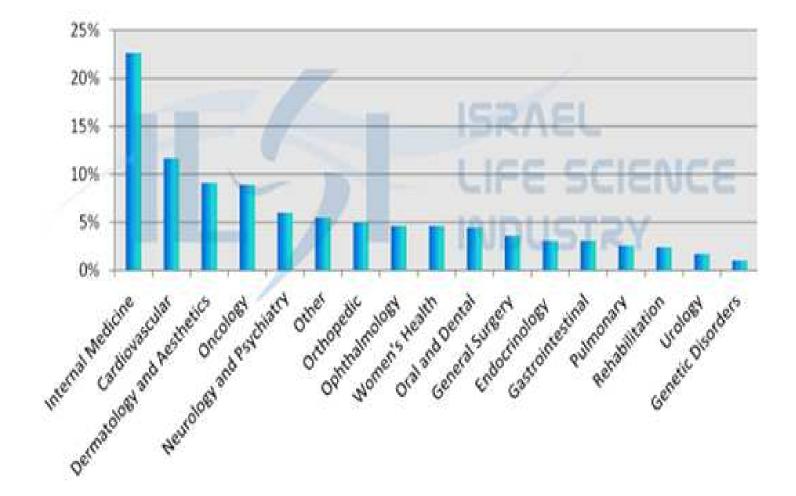
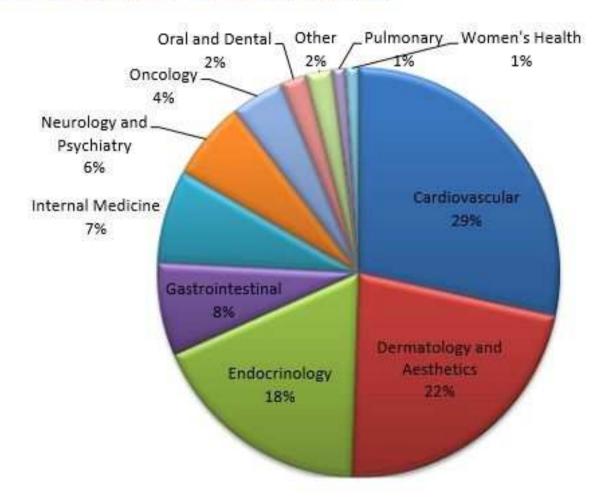
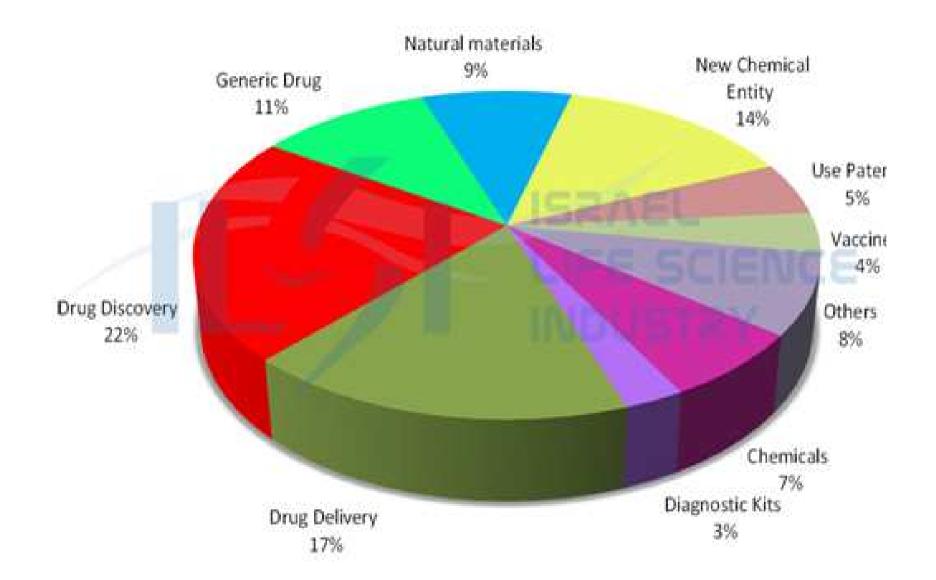
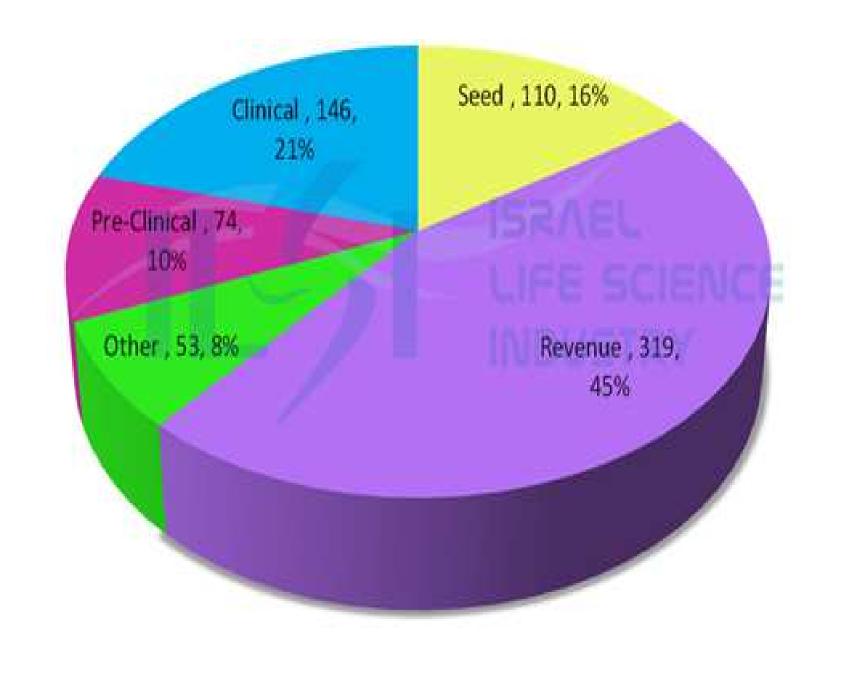


Figure 22. Pharmaceuticals—medical field focus, 2010



Source: ILSI Database, 2010





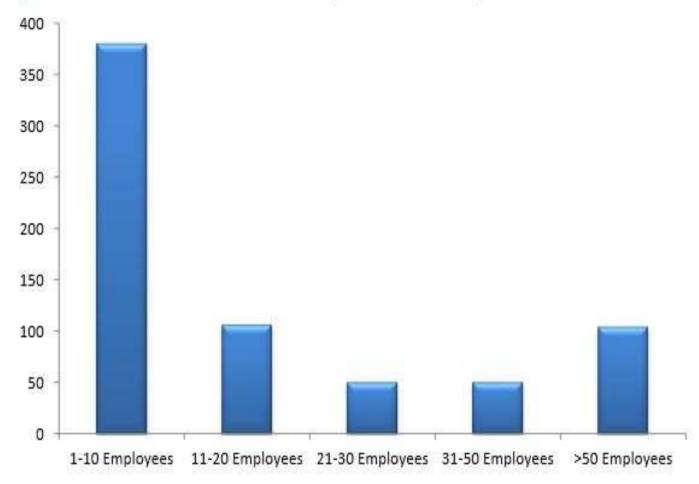
# Israeli Bio & Pharma technology Jan 2005

466 companies
25,000 employees
(10,000 of whom -in Teya)
4 large companies were active in 2000
Only one of those survived (Teya)
52% of the companies were started in 2000 or later

\_\_\_\_\_

54% are engaged in medical instrumentation 21% are engaged in new medicines 15% are engaged in genetic research 10% are engaged in oncology

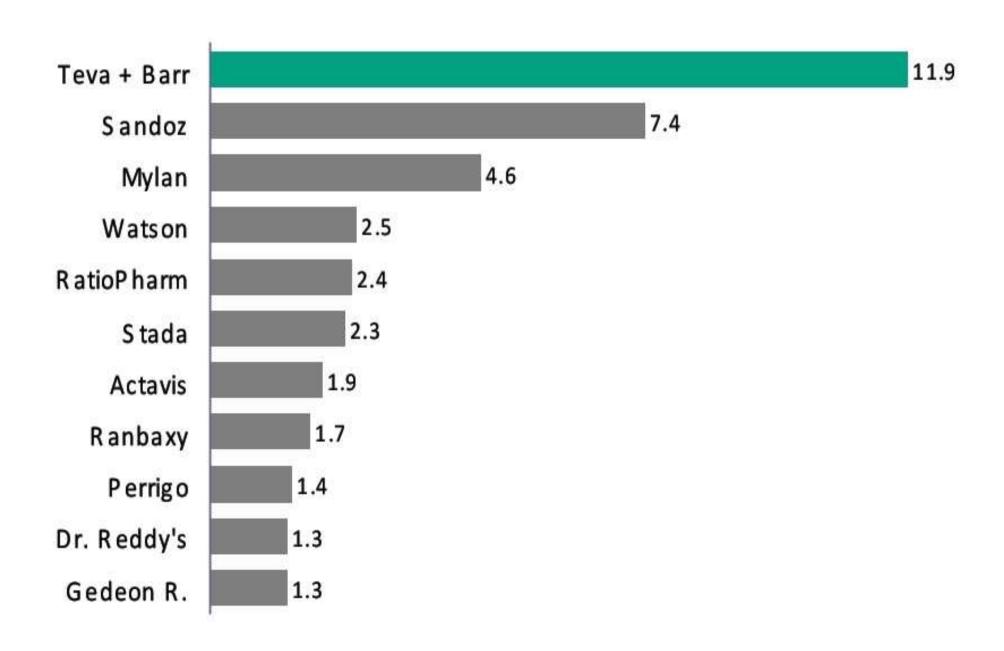
Figure 13. Number of Israeli life science companies and their respective size, 2010.



Source: Israel Life Sciences Industry (ILSI) Database, 2010.

# Generic companies

### Revenues, \$ bn, 2007



#### Generic Drug

# 1-9 w out of 9 items.

#### Teva Pharmaceutical Industries Ltd.

\* IATI MEMBER

Teva Pharmaceutical Industries Ltd. (NYSE: TEVA) is a leading global pharmaceutical company, committed to increasing access to high-quality healthcare...

#### Dexcel Pharma

Dexcel Pharma is a private international specialty pharmaceutical company, with over 1,000 employees and a presence in more than 30 countries...

#### Fischer Pharmaceuticals

Fischer Pharmaceuticals is a world leader in the development and manufacture of advanced health care preparations in the fields of dermatology,...

#### Mediline Ltd

Mediabrands Inc. was established by the Mediline Group with the purpose of manufacturing and marketing Dermatological, Pediatric, and dental...

#### Rafa Laboratories Ltd.

Rafa Laboratories Ltd. was founded by the Levin family in 1937 and today is part of the international Mundipharma-Purdue-Napp independent...

#### Rekah Group

Rekah Pharmaceutical Industry Ltd. develops, manufactures, markets and distributs pharmaceuticals, neutraceuticals, vitamins...

#### Taro Pharmaceutical Industries Ltd.

Taro Pharmaceutical Industries Ltd. is one of the leading pharmaceutical companies in Israel, established in 1950. Taro develops, manufactures,...

#### Trima Ltd

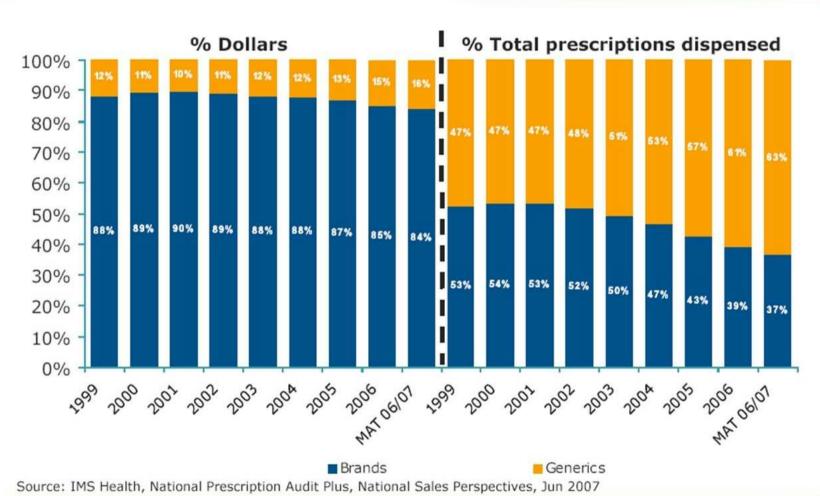
Trima is an experienced player in the field of Pharmaceutical generics. For over 40 years Trima has developed and refined its expertise...

#### Vitamed Pharmaceutical Industries Ltd.

Vitamed Pharmaceutical Industries Ltd. is one of the largest Israeli pharmaceutical companies, manufacturing, developing and distributing...

## Generic TRx continue to gain traction









## **Top U.S. Pharmaceutical Companies**

(In thousands) Generic companies only

### Total Rx's

	1	Teva USA	431,054
	2	Mylan	276,753
	3	Watson	223,671
	4	Sandoz	192,609
	5	Barr	137,581
	6	Mallinckrodt	97,291
	7	Actavis	84,689
	8	Qualitest	81,167
	9	Greenstone	77,598
_	10	Par	71,370

### All pharmaceutical companies

### Total Rx's

1	Teva USA	443,824
2	Mylan	278,627
3	Pfizer	269,682
4	Novartis	267,918
5	Watson	223,674
6	Barr	137,671
7	Merck	120,555
8	AstraZeneca	111,617
9	GlaxoSmithKline	109,903
10	Mallinckrodt	97,291

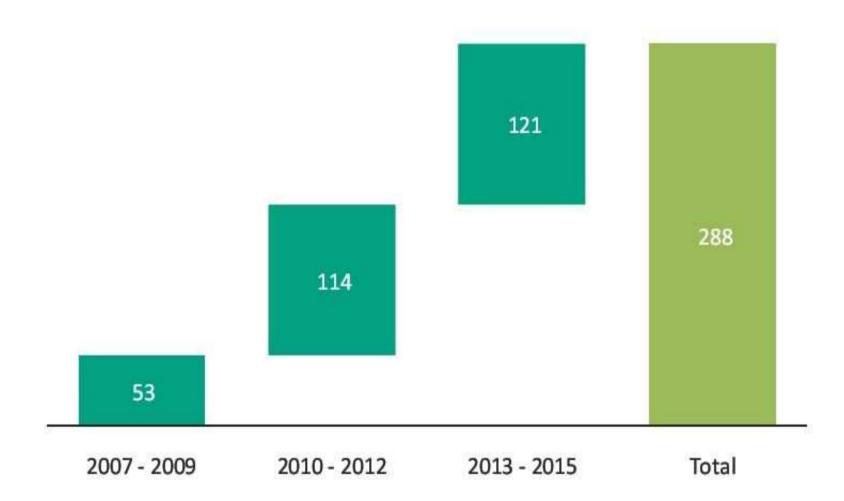
Source: IMS Health September 2007 NPA

# **Generics Growth Driven By Patent Expirations**





Sales by patent expiration, \$ bn



# **TEVA**

The Largest Israeli company

### As of Nov. 17, 2007

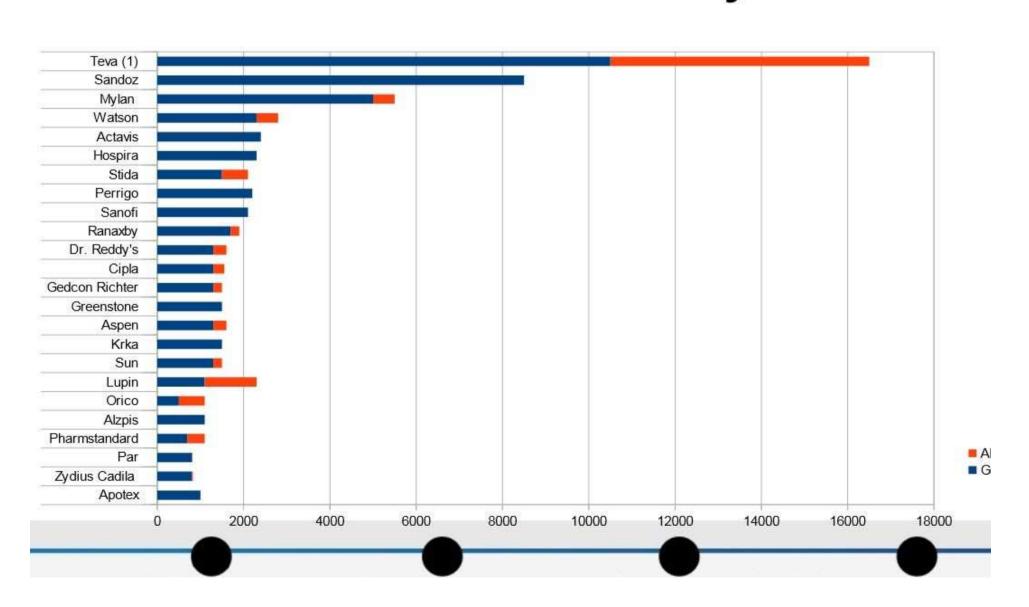
# NASDAQ Top 20 Companies

				-
MSFT	Microsoft Corporation	\$	318,926,915,510	
CSCO	Cisco Systems, Inc.	\$	182,609,658,780	
INTC	Intel Corporation	\$	148,978,400,000	
GOOG	Google Inc.	\$	147,573,060,630	
AAPL	Apple Inc.	\$	145,146,822,310	
ORCL	Oracle Corporation	\$	106,523,248,000	
QCOM	QUALCOMM Incorporated	\$	69,246,276,880	
AMGN	Amgen Inc.	\$	60,303,313,580	
RIMM	Research in Motion Limited	\$	60,219,837,400	
DELL	Dell Inc.	\$	60,167,180,970	
EBAY	eBay Inc.	\$	44,314,539,460	
ERIC	LM Ericsson Telephone Company	\$	42,943,616,548	
GILD	Gilead Sciences, Inc.	\$	41,352,665,760	
CMCSA	Comcast Corporation	\$	41,327,998,920	
YHOO	Yahoo! Inc.	\$	36,131,313,960	1.
TEVA	Teva Pharmaceutical Industries Limit	\$	35,905,704,005	*
AMZN	Amazon.com, Inc.	\$	32,632,912,200	
COST	Costco Wholesale Corporation	\$	28,996,811,200	
AMAT	Applied Materials, Inc.	\$	25,563,847,750	
CELG	Celgene Corporation	\$	24,839,177,000	
	CSCO INTC GOOG AAPL ORCL QCOM AMGN RIMM DELL EBAY ERIC GILD CMCSA YHOO TEVA AMZN COST AMAT	CSCO Cisco Systems, Inc.  INTC Intel Corporation  GOOG Google Inc.  AAPL Apple Inc.  ORCL Oracle Corporation  QCOM QUALCOMM Incorporated  AMGN Amgen Inc.  RIMM Research in Motion Limited  DELL Dell Inc.  EBAY eBay Inc.  ERIC LM Ericsson Telephone Company  GILD Gilead Sciences, Inc.  CMCSA Comcast Corporation  YHOO Yahoo! Inc.  TEVA Teva Pharmaceutical Industries Limit  AMZN Amazon.com, Inc.  COST Costco Wholesale Corporation  AMAT Applied Materials, Inc.	CSCO Cisco Systems, Inc. \$ INTC Intel Corporation \$ GOOG Google Inc. \$ AAPL Apple Inc. \$ ORCL Oracle Corporation \$ QCOM QUALCOMM Incorporated \$ AMGN Amgen Inc. \$ RIMM Research in Motion Limited \$ DELL Dell Inc. \$ EBAY eBay Inc. \$ ERIC LM Ericsson Telephone Company \$ GILD Gilead Sciences, Inc. \$ CMCSA Comcast Corporation \$ YHOO Yahoo! Inc. \$ TEVA Teva Pharmaceutical Industries Limit \$ AMZN Amazon.com, Inc. \$ COST Costco Wholesale Corporation \$ AMAT Applied Materials, Inc. \$	CSCO         Cisco Systems, Inc.         \$ 182,609,658,780           INTC         Intel Corporation         \$ 148,978,400,000           GOOG         Google Inc.         \$ 147,573,060,630           AAPL         Apple Inc.         \$ 145,146,822,310           ORCL         Oracle Corporation         \$ 106,523,248,000           QCOM         QUALCOMM Incorporated         \$ 69,246,276,880           AMGN         Amgen Inc.         \$ 60,303,313,580           RIMM         Research in Motion Limited         \$ 60,219,837,400           DELL         Dell Inc.         \$ 60,167,180,970           EBAY         eBay Inc.         \$ 44,314,539,460           ERIC         LM Ericsson Telephone Company         \$ 42,943,616,548           GILD         Gilead Sciences, Inc.         \$ 41,352,665,760           CMCSA         Comcast Corporation         \$ 36,131,313,960           TEVA         Teva Pharmaceutical Industries Limit         \$ 35,905,704,005           AMZN         Amazon.com, Inc.         \$ 32,632,912,200           COST         Costco Wholesale Corporation         \$ 28,996,811,200           AMAT         Applied Materials, Inc.         \$ 25,563,847,750

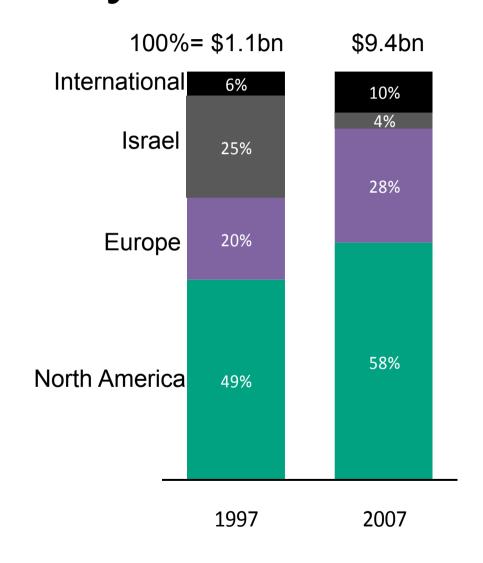
\* Share Price: \$44.62

2013	2012	TOP PHA			
# =	Company	\$ 2013 (\$m)	2012 (\$m)	Growth (\$m) 💠	Growth (%)
1	Pfizer	47878	51214	-3336	-7
2	Novartis	47468	46732	736	2
3	Roche	39163	38006	1156	3
4	Merck & Co.	37437	40601	-3164	-8
5	Sanofi	37124	39511	-2387	-6
6	GlaxoSmithKline	33330	33335	-5	0
7	Johnson & Johnson	28125	25351	2774	10
8	AstraZeneca	25711	27925	-2214	-9
9	Lilly	20962	20567	395	2
10	AbbVie	18790	18380	410	2
11	Teva	18308	18535	-227	-1
12	Amgen	18192	16639	1553	9
13	Takeda	17408	17562	-154	-1
14	Bristol-Myers Squibb	16385	17621	-1236	-8
15	Boehringer Ingelheim	15789	14655	1134	7
16	Novo Nordisk	14877	13890	987	7
17	Bayer	14854	14343	511	3
18	Astellas	13131	12599	532	4
19	Daiichi Sankyo	12067	11912	155	1
20	Otsuka	11226	10661	565	5
21	Gilead Sciences	10804	9398	1405	13
22	Baxter	10461	9976	485	5
23	Merck KGaA	8399	8504	-106	-1
24	Eisai	6783	6923	-140	-2
25	Biogen Idec	6668	5304	1364	20

# Leading Companies in the Generic Industry



# Globally diversified business



### Teva 2001-2006

		2006	2005	2004	2003	2002	2001
Revenues	(\$m)	8,408	5,250.4	4,798.9	3,276.4	2,518.6	2,077.4
<b>Gross Profit</b>	(\$m)	4,259	2,480.6	2,239.3	1,518.9	1,095.4	847.3
<b>Gross Margins</b>		51%	47%	47%	46%	43%	41%
Operating Income	e (\$m)	801	1,312.9	577.8	784.8	3 524.0	382.0
Financial Income	(\$m)*	(95)	4.3	(25.9)	(5.0)	(24.6)	26.0
Pretax Income	(\$m)*	706	1,308	779.8	3	499.4	350.0
Net Income	(\$m)*	546	1,072.3	331.8	3 617.8	3 410.3	287.9

•Before non-recurring items (net, after tax): 2004 1-6/04 -\$632.8 million; 2003 +\$73.2 million; 1-6/03 -\$73.1 million; 2001 -\$9.7 million.

Business Summary	2003	Balance	Sheet Data	(\$m) 6/30/04	12/31/03
·	Revenues	Cash & E	quivalents	711.7	1,057.3
Pharmaceuticals	88.1%	Working	Capital	1,762.2	2,021.5
Active Pharm. Ingredients	11.3%	Total Asse	ets	8,774.9	5,915.9
Other	0.6%	Shareho	lders' Equity	4,506.4	3,289.4
Key Financial Ratios	12/31/05	6/30/04	12/31/03		
Current Ratio		1.8	2.2		
L-T Debt/Equity	0.72	0.41	0.25		

	×	For the year ended December 31,				
	2012	2011	2010	2009	2008	
			llions (except pe			
Net revenues	20,317	18,312	16,121	13,899	11,085	
Cost of sales	9,665	8,797	7,056	6,532	5,117	
Gross profit	10,652	9,515	9,065	7,367	5,968	
Research and development expenses—net	1,283	1,080	933	802	786	
Selling and marketing expenses	3,879	3,478	2,968	2,676	1,842	
General and administrative expenses	1,238	932	865	823	669	
Impairments, loss contingencies, restructuring and others—net	1,974	901	410	638	124	
Purchase of research and development in process	73	15	18	23	1,402	
Operating income	2,205	3,109	3,871	2,405	1,145	
Financial expenses—net	386	153	225	202	345	
Income before income taxes	1,819	2,956	3,646	2,203	800	
Provision for income taxes	(137)	127	283	166	184	
Share in losses of associated companies—net	46	61	24	33	1	
Net income	1,910	2,768	3,339	2,004	615	
Net income (loss) attributable to non-controlling interests	(53)	9	8	4	6	
Net income attributable to Teva	1,963	2,759	3,331	2,000	609	
Farnings per share attributable to Teva	<u></u> u	¥	74	4	P	

TEVA		For the year ended December 31,						
	2013	2012	2011	2010	2009			
	U.S. dollars in millions (except per share amounts)							
Net revenues	20,314	20,317	18,312	16,121	13,899			
Cost of sales	9,607	9,665	8,797	7,056	6,532			
Gross profit	10,707	10,652	9,515	9,065	7,367			
Research and development expenses	1,427	1,356	1,095	951	825			
Selling and marketing expenses	4,080	3,879	3,478	2,968	2,676			
General and administrative expenses	1,239	1,238	932	865	823			
Legal settlements and loss contingencies	1,524	715	471	2	434			
Impairments, restructuring and others	788	1,259	430	408	204			
Operating income	1,649	2,205	3,109	3,871	2,405			
Financial expenses—net	399	386	153	225	202			
Income before income taxes	1,250	1,819	2,956	3,646	2,203			
Income taxes	(43)	(137)	127	283	166			
Share in losses of associated companies—net	40	46	61	24	33			
Net income	1,253	1,910	2,768	3,339	2,004			
Net income (loss) attributable to non-controlling interests	(16)	(53)	9	8	4			
Net income attributable to Teva	1,269	1,963	2,759	3,331	2,000			

# Financial Highlights

Amounts in millions of U.S. dollars except per share amounts	2013	2012	2011	2010	2009
Net revenues	20,314	20,317	18,312	16,121	13,899
Gross profit – GAAP	10,707	10,652	9,515	9,065	7,367
Gross profit – NON GAAP*	11,895	12,071	10,705	9,669	8,119
Operating income - GAAP	1,649	2,205	3,109	3,871	2,405
Operating income - NON GAAP*	5,198	5,715	5,253	4,933	3,853
Net income attributable to Teva - GAAP	1,269	1,963	2,759	3,331	2,000
Net income attributable to Teva - NON GAAP*	4,255	4,671	4,438	4,134	3,029
Earnings per share attributable to Teva - GAAP Diluted (\$)	1.49	2.25	3.09	3.67	2.23
Earnings per share attributable to Teva - NON GAAP* Diluted (\$)	5.01	5.35	4.97	4.54	3.37

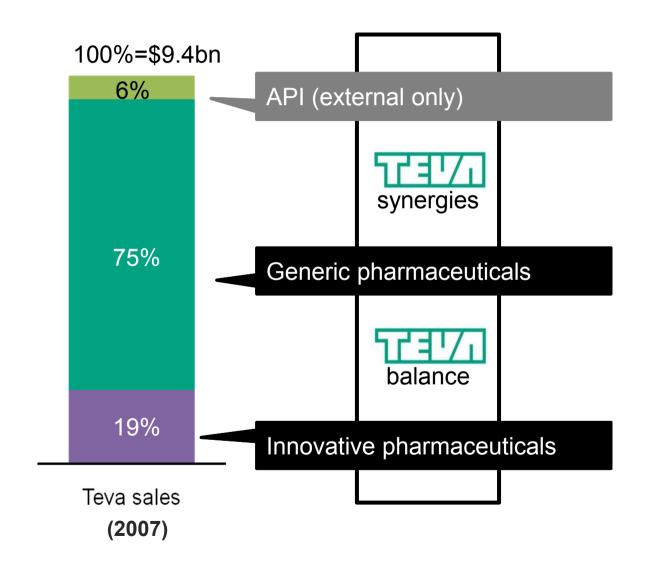
	2014*	2013*	Change
<b>Revenues</b> \$m	20,272	20,314	
Operating Income \$m	5,732 (28.3%)	<b>5,198</b> (25.6%)	+10%
<b>EPS</b> \$	5.07	5.01	+1%
Cash flow from Operations \$m	5,127	3,237	+58%

Revenues were negatively affected by Fx (\$346 million) and sale of U.S. OTC plants (\$134 million) Excluding these negative ,effects revenues were up 2% Net cost savings for the year of \$0.6 billion, \$0.3 billion in COGS and \$0.3 billion in SG&A

	Year Ended Dece		ear Ended December 31,			Percentage Change	Percentage Change 2013 from
	2013		2012	% of 2013	% of 2012	2013-2012	2012
.—	U.S. \$ i	n mil	lions				in local currencies
Generic Medicines							
United States	4,181	\$	4,381	21%	22%	(5%)	(5%)
Europe*	3,485		3,482	17%	17%	§	(2%)
Rest of the World	2,240	2	2,522	11%	12%	(11%)	(1%)
Total Generic Medicines	9,906	<b>1</b>	10,385	49%	51%	(5%)	(3%)
Specialty Medicines							
United States	6,026		5,857	30%	29%	3%	3%
Europe*	1,706		1,575	8%	8%	8%	6%
Rest of the World	670		718	3%	3%	(7%)	(3%)
Total Specialty	8,402	200	8,150	41%	40%	3%	3%
Other Revenues							
United States	254		200	1%	1%	27%	27%
Europe*	797		741	4%	4%	8%	6%
Rest of the World	955		841	5%	4%	14%	16%
Total Other Revenues	2,006	100	1,782	10%	9%	13%	12%
Total Revenues	20,314	-	20,317	100%	100%	§	1%

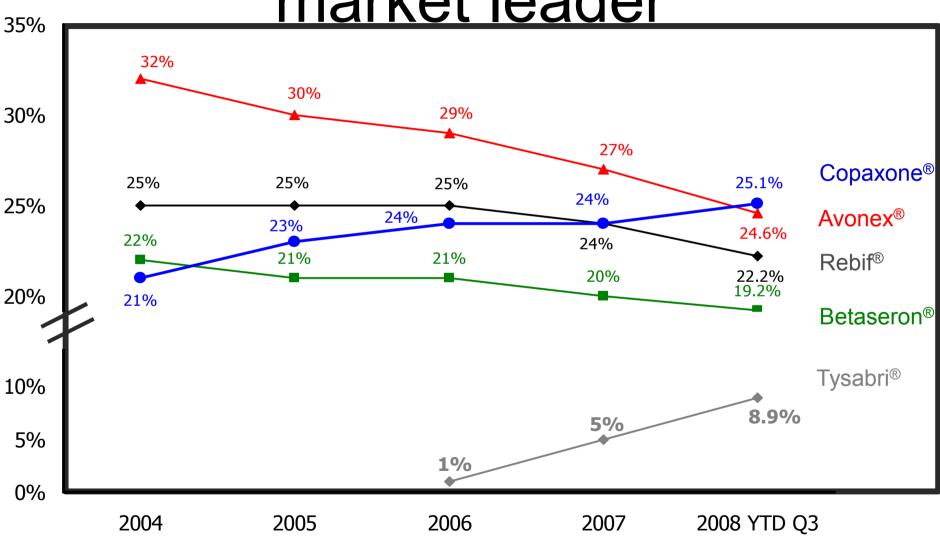
<sup>\*</sup> All members of the European Union, Switzerland, Norway, Albania and the countries of former Yugoslavia. § Less than 0.5%.

# Three lines of business



Copaxone® is the U.S.

Market share, value, % market leader

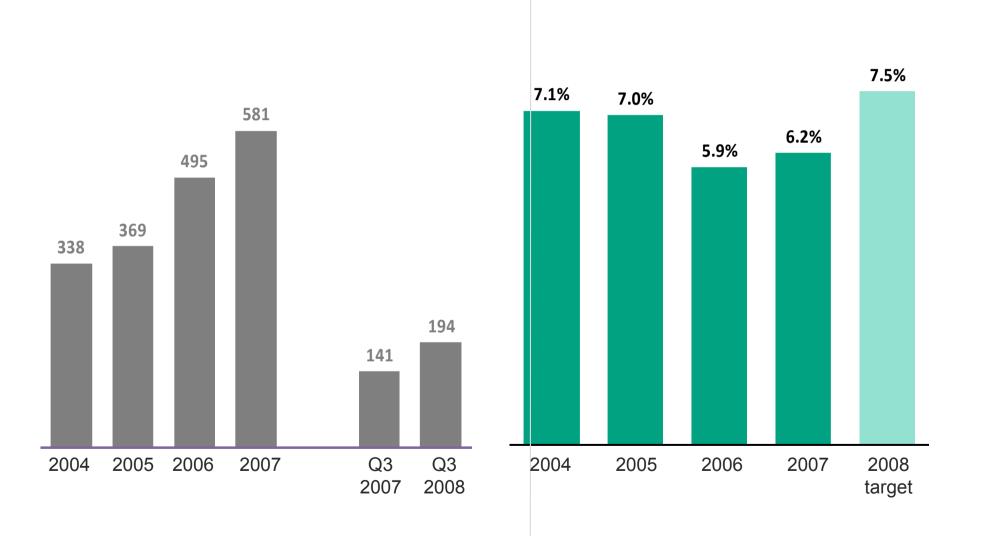


Note: based on Q3'08 releases of all companies

	Marketed	End phase III 2009-2012	End phase III 2012-2015
Innovative	Copaxone® Multiple Sclerosis	Laquinimod – Oral Multiple Sclerosis (Phase III)	TV-1101 (OGX-011) Solid Tumors (Phase III)
	Azilect® Parkinson's	StemEx® - Hemato-oncological (Phase III)	DiaPep-277 – Type I Diabetes (Phase III)
Respiratory	QVAR® Inhaled Steroid	Debrase – Burns (Phase III)	Talampanel – Glioblastoma (Phase II)
	ProAir™ Inhaled short acting beta-mimetic	Pagoclone – Stuttering (Phase II)	Laquinimod – Crohn's disease (Phase II)
	Easi-Breathe products Asthma & COPD	Talampanel – ALS (Phase II)	CT-011 – Hemato-Oncological (Phase II)
Women's health	Seasonique <sup>®</sup> / LoSeasonique <sup>™</sup> Contraception	2 Respiratory projects (undisclosed)	CT-011 – Solid Tumor Oncology (Phase II)
	Plan B® One-Step Emergency Contraception	BDP HFA Nasal – Respiratory (Phase III)	Laquinimod – Lupus (Phase I)
	ParaGard® Intrauterine Contraception	DR-103 – Contraception (Phase III)	TV-1390 – Multiple Sclerosis (Phase I)
	Enjuvia™ Hormone Therapy	Oxybutynin Vaginal Ring – Overactive Bladder (Phase III)	2 Respiratory projects (undisclosed)
Biologics	TEV-TROPIN® Growth Hormone Deficiency	Progesterone Vaginal Ring - Infertility (Phase III)	DR-1021 – Contraception (Phase III)
	TevaGrastim® Hematology	Neugranin – Hematology (Phase II)	2 MAbs (undisclosed)

# Increasing R&D spend R&D, as % of sales

R&D, in \$ millions



#### Teva + Cephalon: Continued Leadership in Specialty Pharma





#### 2010A Worldwide Net Specialty Pharma Sales





Source: Company filings.

Note: Excludes generics and branded generics.

- Represents CY2010A revenues. Excludes contract revenue, interest income and other income.
- Excludes medical device revenues.
- (3) Excludes contract manufacturing product sales and other revenue.
- (4) Pro forma for Biovail merger.

## The Recent Teva deals

2012-Watson, a medium sized US drug company bought Actavis, a Swiss drug company, for \$4.23 billion Euro and changed the company name from Watson to Actavis.

2013- Actavis acquired Warner Chilcott for \$8.5 billion.

2014- Actavis acquired Forest Laboratories for \$25 billion.

2014- Actavis bought Allergan for \$70.5 billion.

2015- Actavis sold most of Allergan's generic operations to Teva for \$40.5 billion.

2015-Teva bought a non-generic pharma company - Auspex, which had loses of \$60 million in 2014, for \$3.2 billion.

2015- Teva bought a Mexican drug company, Rimsa, fo \$2.3 billion.

# Other Israeli Pharma companies

### Agis 2001-2003

		2003#	2003	2002*	2001*
Revenues	(\$m)	376.1	386.3	316.4	279.8
Gross Profit	(\$m)	136.3	145.7	114.5	93.6
<b>Gross Margins</b>		36%	38%	36%	33%
Operating Income	e(\$m)	33.3	42.2	18.5	6.2
Financial Income	(\$m)	1.7	1.4	-2.3	0.1
Pretax Income	(\$m)	35.0	38.2	16,3	6.5
Net Income	(\$m)	28.9	31.3	14.1	5.1
# net of non-recur	ring eve	ents. *adi	usted to	12/31.03	

<b>Business Summary</b>	2003	3	Balance Sheet Data (\$m) 12/31/03					
	Reve	enues	Cash & Equivalents	69.8				
Pharoaceulicals/Internat	ional	45%	Working Capital	174.7				
Pharmaceuticals/Israel		19%	Total Assets	435.4				
Consumer products	ducts 17%		Shareholders Equity	253.1				
Major Shareholders			Key Financial Ra	itios 12/31/03				
The Arkin family	459	%	<b>Current Ratio</b>	2.6				
Institutional holdings	109	%	L-T Debt/Equity	0.3				

Agis was sold to Perigo in 2004

PERRIGO (A	G15)	2006	Chg	2005	Chg	2004	Chg	2003		
Revenues (\$m)		1366.8	33%	1024.1	14%	898.2	8%	834.1		
Gross Profit (\$m)		397.7	53%	260.4	-3%	268.0	13%	238.0		
Gross Margins		29%	:	25%		30%	-	29%		
Operating Income (\$m)		111.3		-330.5	970	102.9	21%	85.2		
Financial Income, net (\$1	m)	5.4	-	0.2	-	-3.1	-	-1.1		
Pretax Income (\$m)		105.9		-330.7	7/2	106.0	23%	86.3		
Net Income (\$m)		71.4		-353.0	84	80.6	49%	54.0		
Data for fiscal years ended J	une					Company of				
<b>Business Summary</b>		Y 2006	E	Balance S	Sheet D	ata (\$m)	7/1/06	5		
y=1 = 0.0 10 = 1	R	evenues	_ 0	ash & Equ	ivalents		19.0			
Consumer healthcare		73%	v	Vorking Ca	pital		285.7			
Rx Pharmaceuticals		9%	ī	otal Assets			1750.6	1750.6		
API	110100000000000000000000000000000000000	8%	s	hareholder	s' Equity		640.7			
Other		10%								
Main Shareholders			F	Key Fina	ncial R	atios	7/1/0	16		
Moshe Arkin		10.7%	_ (	Current Rati	io		1.8			
Royce & Associates		10.1%	_ I	-T Debt/E	quity		1.0			
w 11		0.70								

	Fiscal Year								
	-	2010(1)(2)	2	2009(1)(3.)	2008(1)(4) 2007(		2007(5)	7(5) 20	
Statement of Income Data	-			· ·	1 0	- 11			7
Net sales	5	2,268,870	\$	2,006,862		\$	1,368,351	S	1,294,160
Cost of sales	_	1,522,854		1,410,865	1,212,193		1,001,167		924,785
Gross profit		746,016	76	595,997	517,728	19	367,184		369,375
Operating expenses									
Distribution		28,388		24,203	25,152		23,478		22,454
Research and development		82,509		77,922	72,191		66,480		52,293
Selling and administration	_	270,701		231,639	220,429		170,124		174,115
Subtotal		381,598		333,764	317,772		260,082		248,862
Write-off of in-process research and development		19,000		279	2,786		8,252		
Restructuring	_	9,523		14,647	2,312		879		8,846
Total	- 0	410,121	10	348,690	322,870	19	269,213		257,708
Operating income		335,895		247,307	194,858		97,971		111,667
Interest, net		28,778		27,154	17,415		16,110		15,366
Other expense (income), net		(1,069)		1,269	(503)		(5,271)		(6,333)
Investment impairment	_	Y		15,104		_	111 g		
Income from continuing operations before income taxes		308,186		203,780	177,946		87,132		102,634
Income tax expense	-	84,089	705	62,682	37,749	-	14,298		34,172
Income from continuing operations		224,097		141,098	140,197		72,834		68,462
Income (loss) from discontinued operations, net of tax		(1,551)		2,951	(4,424)		963		2,938
Net income	S	222,546	\$	144,049	\$ 135,773	\$	73,797	\$	71,400

	PERRIGO		Year	Ende	d				
Financial Results –		J	une 25,	ne 25, June 30 ,					
Reported (GAA(); <sup>(1)</sup>		2	2011 (2)		2012 🕫	Change			
In millions, except shares	Net Sales	\$2	,755.0	\$3	3,173.2	15			
and per share amounts	Operating Income	\$	490.2	\$	569.2	16			
	Income from Continuing Operations	\$	340.6	\$	393.0	15			
	Diluted Earnings Per Share from Continuing Operations	\$	3.64	\$	4.18	15			
	Average Diluted Shares Outstanding (000s	) !	93,529		94,052				
			Year	Ende	d				
Financial Results –		J	une 25,		lune 30 ,	%			
Adjusted (Non-GAAP) (1)		2	2011 (3)		2012 🙉	Change			
In millions, except shares	Net Sales	\$2	,755.0	\$	3,173.2	15			
and per share amounts	Operating Income	\$	541.3	\$	686.6	27			
(unaudited)	Income from Continuing Operations	\$	375.4	\$	469.4	4 25			
	Diluted Earnings Per Share from Continuing Operations	\$	4.01	\$	4.99	24			
	Average Diluted Shares Outstanding (000s	110	93,529		94,052				

## Perrigo Company plc (in millions, except per share amounts)

(see the attached Table I for reconciliation to GAAP numbers)
(YoY % Change may not calculate due to rounding)

	Fiscal 2014	Fiscal 2013	
	Year Ended	Year Ended	
			YoY
	6/28/2014	6/29/2013	% Change
Net Sales	\$4,060.8	\$3,539.8	15%
Reported Net Income	\$205.3	\$441.9	-54%
Adjusted Net Income	\$739.5	\$529.7	40%
Reported Diluted EPS	\$1.77	\$4.68	-62%
Adjusted Diluted EPS	\$6.39	\$5.61	14%
Diluted Shares	115.6	94.5	22%



	Year Ended December 31,									
		2010	38E	2009(*)	1312	2008(*)	84	2007(*)	8	2006(*)
			U.S.	dollars and sh	ares i	n thousands (e	xcept	t per share data	1)	
Consolidated Statements of Operations Data:										
Sales, net	S	392,535	\$	355,936	5	327,351	\$	318,548	S	252,269
Cost of sales		159,045		146,920		139,483		128,130		123,516
Impairment		113		171		27		170		25,862
Gross profit		233,377	9345-	208,845		187,841		190,248		102,891
Operating expenses:										
Research and development, net		36,393		33,303		33,681		27,774		34,911
Selling, marketing, general and administrative		107,902		100,344		97,125		94,823		106,949
Impairment	_	2,617		3,363		2,820		- 1 E		27,923
Total operating expenses		146,912	550	137,010	Jane -	133,626	10	122,597	8	169,783
Operating income (loss)		86,465		71,835		54,215		67,651		(66,892)
Financial expenses (income), net		11,840		13,575		(1,754)		20,725		11,620
Other gain, net		755		548		469		579	8	158
Income (loss) before income taxes		75,380	98	58,808	150	56,438		47,505	10.	(78,354)
Tax expense (benefit)		10,477		(69,657)		13,541		5,511		872
Net income (loss) from continuing operations		64,903		128,465	101	42,897		41,994	-89	(79,226)
Net loss from discontinued operations		(352)		(11,714)		(12,376)		(7,658)		(3,453)
Net income (loss)		64,551		116,751		30,521	ell.	34,336		(82,679)
Net income attributable to non-controlling interest		473		2,728		-				
Net income (loss) attributable to Taro	\$	64,078	5	114,023	S	30,521	\$	34,336	S	(82,679)
Net income (loss) from continuing operations attributable to Taro		64,430		125,737		42,897		41,994		(79,226)
Net loss from discontinued operations attributable to Taro		(352)	er ver	(11,714)	00	(12,376)	eu <u>v</u>	(7,658)		(3,453)
Net income (loss) attributable to Taro	\$	64,078	S	114,023	S	30,521	S	34,336	S	(82,679)

#### SUMMARY CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(U.S. dollars in thousands, except share data)

	A15-00-00	Quarter Ended December 31,		
	2012	2011	2012	2011
Sales, net	\$ 185,695	\$ 148,105	\$ 505,821	\$ 397,941
Cost of sales	45,769	42,056	130,470	131,526
Gross Profit	139,926	106,049	375,351	266,415
Operating Expenses:				
Research and development, net	11,838	8,867	34,306	23,609
Selling, marketing, general and administrative	24,053	21,930	75,612	71,458
Impairment		784		784
Operating income	104,035	74,468	265,433	170,564
Financial Expenses, net:				
Interest and other financial (income) expenses, net	(581)	315	(440)	2,445
Foreign exchange (income) expense	(1,992)		(1,736)	(7,329)
Other income (loss), net	1,359	(565)	1,952	358
Income before income taxes	107,967	67,276	269,561	175,806
Tax expense	18,779	4,584	51,713	18,183
Income from continuing operations	89,188	62,692	217,848	157,623
Net loss from discontinued operations	(37)	(344)	(44)	(298)
Net income	89,151	62,348	217,804	157,325
Net income (loss) attributable to non-controlling interest	374	(52)	765	303
Net income attributable to Taro	\$ 88,777	§ 62,400	\$ 217,039	§ 157,022

h

Taro
------

Taro	Year I Marc	Three months Ended March 31,		Year Ended 1		
	2014	2013		2012	2011	20
	8.5	U.S. dolla	rs and	shares in thousa	ands (except per s	hare data
Consolidated Statements of Operations Data:						
Sales, net	\$759,285	\$670,954	\$	145,141	\$505,668	\$392
Cost of sales	179,279	176,128		45,971	176,143	159
Gross profit	580,006	494,826		99,170	329,525	233
Operating expenses:						
Research and development	55,430	46,508		9,847	30,867	36
Selling, marketing, general and administrative	91,733	86,438		23,101	93,918	107
Settlements and loss contingencies	2,590	33,300		<del>-</del>		
Total operating expenses	149,753	166,246		32,948	124,785	144
Operating income	430,253	328,580		66,222	204,740	89
Financial (income) expenses, net	(12,285)	(3,931)		1,000	(3,697)	11
Other gain (loss), net	1,369	3,352	98	(94)	609	
Income before income taxes	443,907	335,863		65,128	209,046	77
Tax expense (benefit)	82,729	67,799	45	17,791	24,551	10
Income from continuing operations	361,178	268,064		47,337	184,495	67
Net (loss) income from discontinued operations attributable to Taro	(319)	(1,194)	<u> </u>	66	(1,217)	(2
Net income	360,859	266,870		47,403	183,278	64
Net income attributable to non-controlling interest	472	664	12	151	598	
Net income attributable to Taro	\$360,387	\$266,206	\$	47,252	\$182,680	\$ 64
Net income from continuing operations attributable to Taro	\$360,706	\$267,400	\$	47,186	\$183,897	\$ 67
Net (loss) income from discontinued operations attributable to Taro	(319)	(1,194)		66	(1,217)	(2
Net income attributable to Taro	\$360,387	\$266,206	\$	47,252	\$182,680	\$ 64

PHARMOS	Year Ended December 31,								
Revenues	2006		2005_	_2004	_2003_		2002		
Operating expenses	(\$37,542,519) <sup>(1)</sup>	(S	15,708,888)	(\$ 19,880,151)	(\$ 16,034,14	6) (\$17	5,858,414)		
Other income (expense), net	1,792,775	13	12,288,382 (2)		(3,679,51	24 (24) 1 (100 (200 (200 ft))	(426,409)		
Loss before income taxes	(35,749,744)		(3,420,506)	(22,412,541)	(18,713,66	5535	(,284,823)		
Net loss	(35, 136, 969)		(2,929,872)	(21,967,767)	(18,485,86	undr admini	(,069,600)		
Net loss applicable to	Accordance		NO. 8000000000000000000000000000000000000	**************************************	T I Moule do Messociatorios	0000	KONDON STAN		
common shareholders	(\$35,136,969)	(\$	2,929,872)(3)	(\$ 21,967,767)	(\$18,485,86)	<u>5)</u> <sup>(3)</sup> (\$1	7,069,600) <sup>(:</sup>		
Net loss per share applicable to common shareholders – basic and diluted	<u>(\$ 1.74)</u>	(\$	0.15)	<u>(\$ 1.22)</u>	<u>(\$ 1.3</u>	<u>87) (\$</u>	1.51)		
Total assets	\$28,393,338	\$	48,990,772	\$ 57,664,842	\$69,622,48	2_ \$25	5,250,146		
Long term obligations	\$ 1,388,306	<u>S</u>	1,125,551	\$ 1,236,451	\$ 5,772,34	<u>4</u> <u>S</u>	878,031		
Cash dividends declared	<u>=</u>		_	( <del>=</del>	2	==	222		
Average shares outstanding - basic and diluted	20,249,714		18,974,175	18,033,358	13,479,43	5 11,	304,008		

# Pharmos

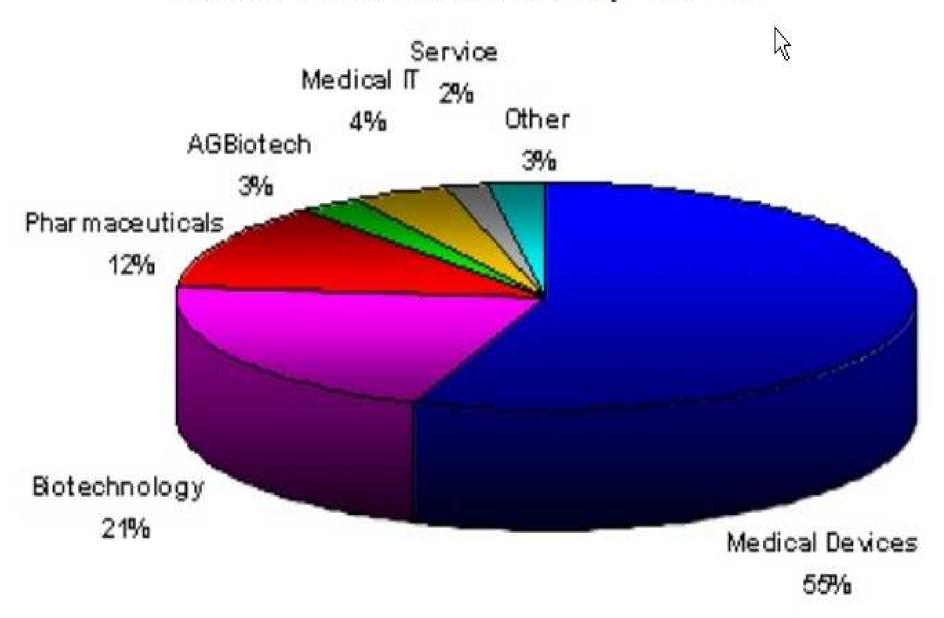
	2009	2008	2007	2006	2005			
Revenues	<u> </u>				· · · · · · · · · · · · · · · · · · ·			
Operating expenses	\$ (6,147,384)	\$(11,100,184)	\$ (17,579,259)	\$(37,542,519) (1	) \$(15,708,888)			
Other income (expense), net	(821,431)	(193,348)	997,652	1,792,775	12,288,382 (2			
Loss before income taxes	(6,968,815)	(11,293,532)	(16,581,607)	(35,749,744)	(3,420,506)			
Net loss	(3,054,334)	(10,089,406)	(15,625,825)	(35,136,969)	(2,929,872)			
	)	)	)		)			
Net loss applicable to common shareholders	\$ (3,054,334(3)	\$(10,089,406(3)	\$ (15,625,825(3)	\$(35,136,969) (3	§ (2,929,872(3)			
Net loss per share applicable to common shareholders - basic and diluted	\$ (0.06)	\$ (0.39)	\$ (0.61)	S (1.74)	\$ (0.15)			
Total assets	\$ 4,689,022	\$ 5,972,164	\$ 12,374,959	\$ 28,393,338	\$ 48,990,772			
Long term obligations	\$ 1,000,000	\$ 4,044,316	\$ 410,594	\$ 1,388,306	\$ 1,125,551			
Cash dividends declared								
Average shares outstanding - basic and diluted	47,445,014	25,934,973	25,591,660	20,249,714	18,974,175			

		nths ended nber 31,		onths ended nber 31,	
	2011	2010	2011	2010	
Expenses	2010/01/2012/01/01	\$27 (127 (No 9.2 90 No. )	Service of the America		
Research and development	\$ 198,992	\$ 117,771	\$ 870,592	\$ 497,935	
Grants	198,992	(244,479)	870,592	(244,479)	
Research and development, net General and administrative		(126,708)	1,005,548	253,456	
Depreciation and amortization	207,184 664	251,593 538	2,720	1,187,335 1,551	
Total operating expenses	406,840	125,423	1,878,860	1,442,342	
Loss from operations	(406,840)	(125,423)	(1,878,860)	(1,442,342)	
Other (expense) income					
Interest income	45	313	253	1,520	
Interest expense	(25,000)	(26,977)	(102,789)	(110,744)	
Other income (expense)	2,420	200 1	2,420	5,822	
Other expense, net	(22,535)	(26,664)	(100,116)	(103,402)	
Net loss	(\$ 429,375)	(\$ 152,087)	(\$ 1,978,976)	(\$ 1,545,744)	
Net income (loss) per share					
- basic and diluted	(\$0.01)	\$0.00	(\$0.03)	(\$0.03)	
Weighted average shares outstanding	ı				
- basic and diluted	59,392,314	58,798,196	59,195,445	58,529,204	

## BIOTECHNOLOGY

General

## Israel's Life Sciences Industry - Sectors



Source: ILSI Database - 2007

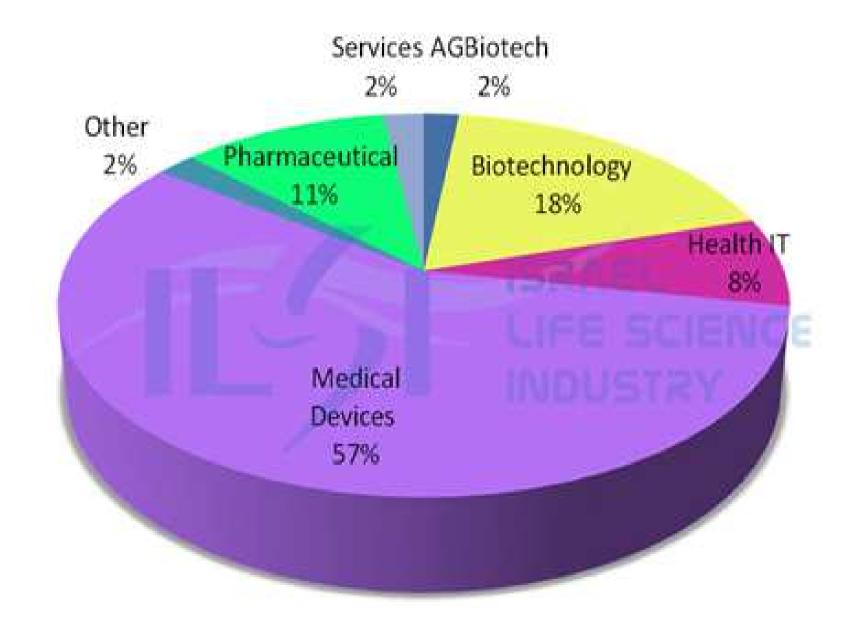
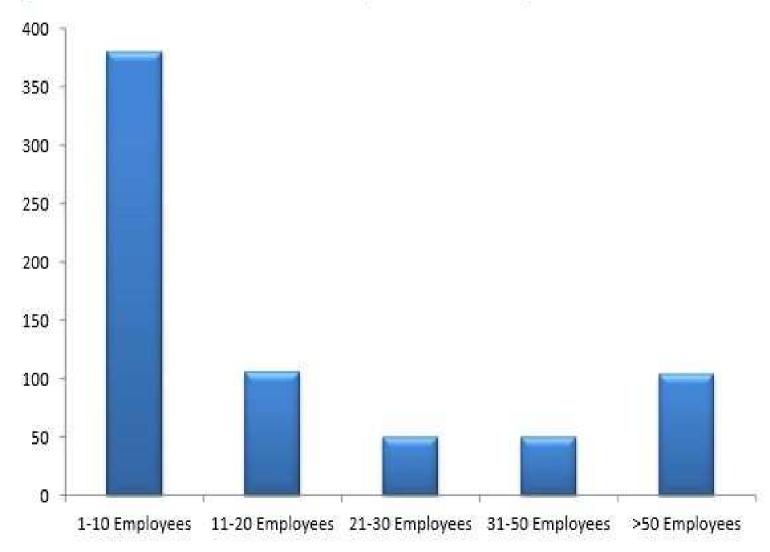
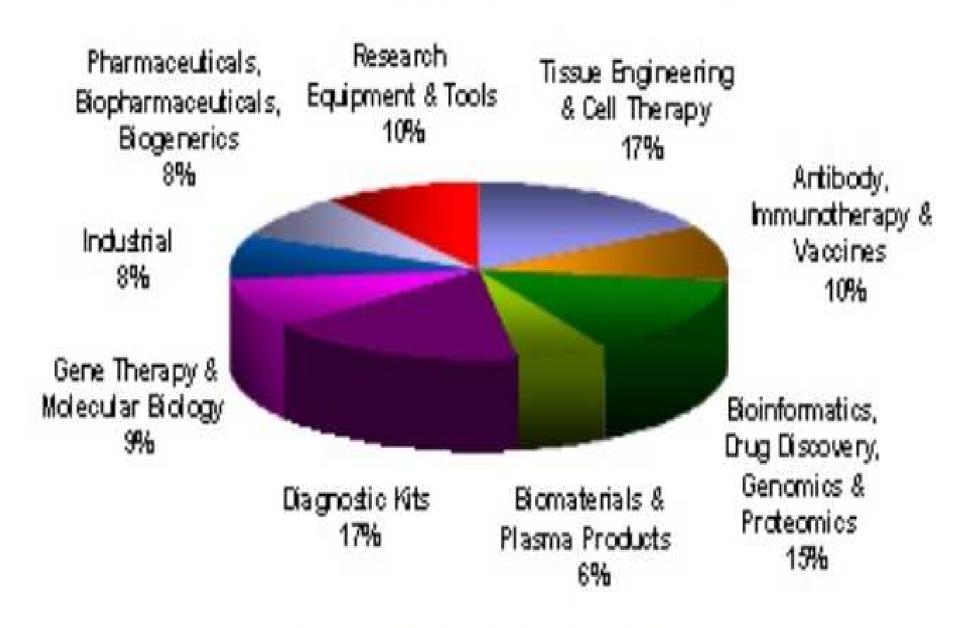


Figure 13. Number of Israeli life science companies and their respective size, 2010.



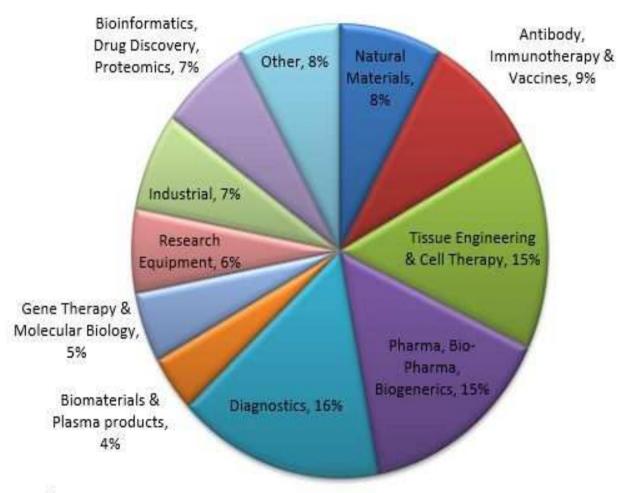
Source: Israel Life Sciences Industry (ILSI) Database, 2010.

## Israel's Biotech Companies - Subsectors



Source: ILSI Database - 2007

Figure 18. Biotech companies—Subsectors, 2010.

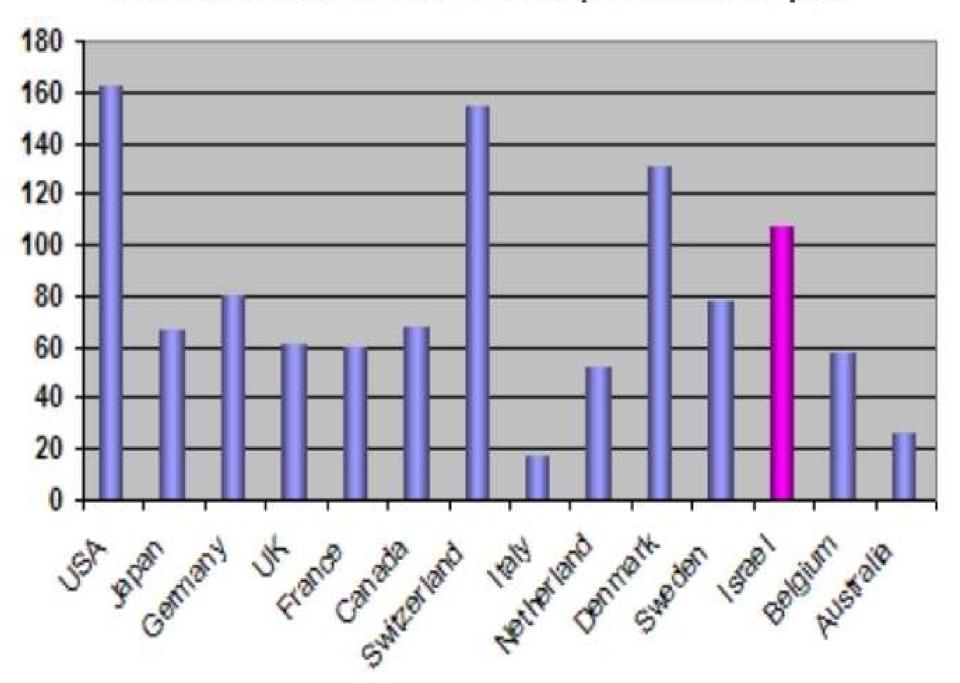


Source: ILSI Database, 2010

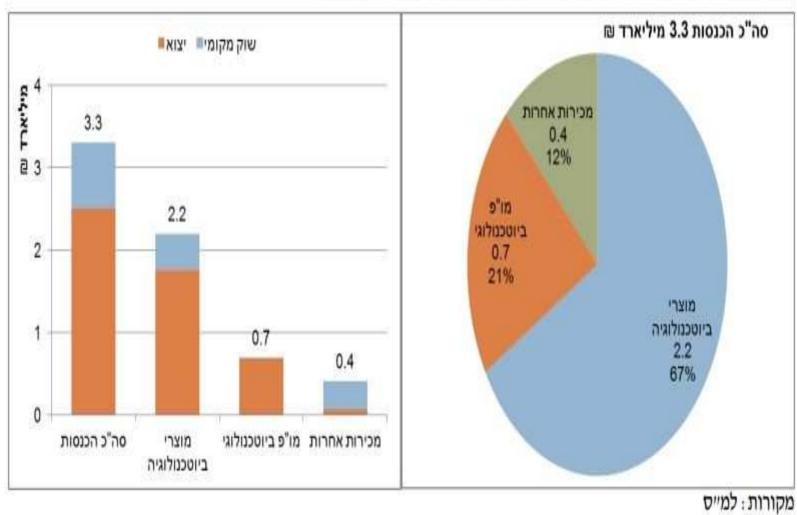
Table 7: Products in Israeli Therapeutic Companies by Therapeutic Area and Stage of Development

Sector	Area Portion	Total projects	Stage of Development						
		Research	Preclinical	Phase I	Phase 11	Phase III	On Market		
Neurological	21% (24%)	16 (21)	10	l (2)	3	l (3)	1 (3)		
Autoimmune disorders	17% (19%)	13 (16)	4 (5)	3	1	3	1 (2)	1 (2)	
Cancer	19% (17%)	15	10	2	2		1970	ŀ	
Endocrinological	8% (7%)	6	2		1			4	
Dermatology	8% (7%)	6	4					İ	
Infectious diseases	6%	5		2				3	
Ophtalmological	6%	5					ĺ	3	
Cardiovascular	4% (3%)	3	ļ	Į,			I		
Miscellaeous	12% (10%)	9	6	I		Ť.	"		
Total	100%	78 (86)	37 (38)	12 (13)	7	5(7)	4 (7)	13 (14)	
Per cent	sury Cinus	100%	47%	15%	9%	6%	5%	17%	

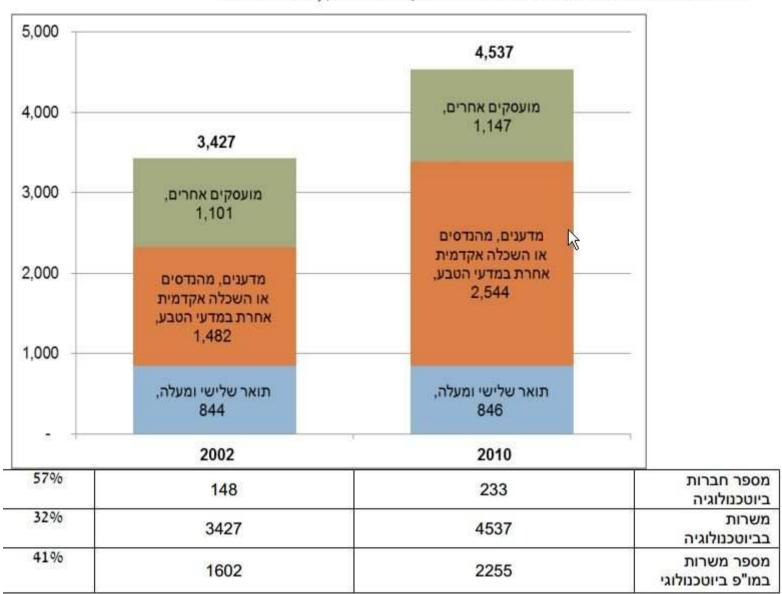
### Number of BioPharma Patents per Million Capita



איור 6.17: פילוח ההכנסות של חברות ביוטכנולוגיה לפי סוג ויעד, 2010



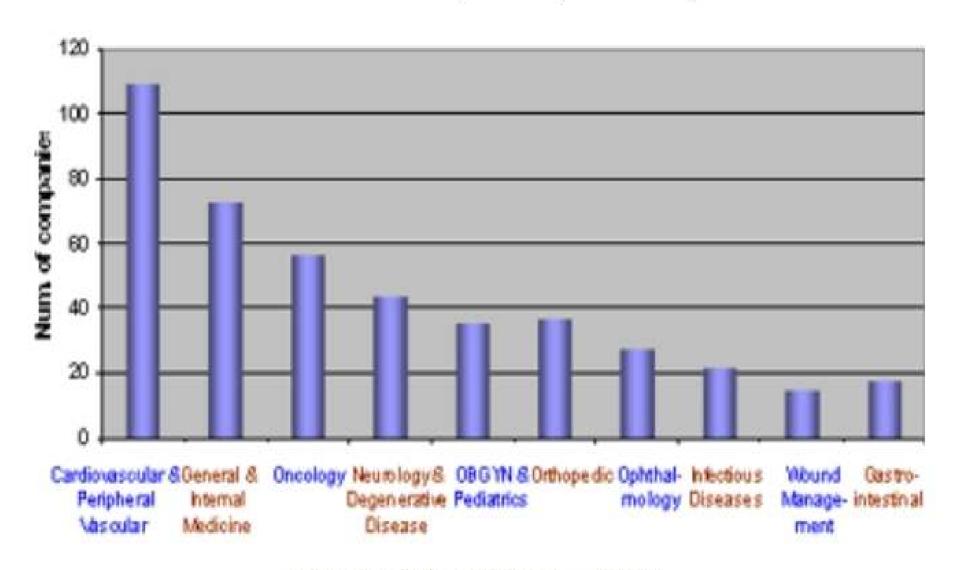
איור 6.21: משרות בביוטכנולוגיה לפי השכלה (לפי משרות), 2002 ו-2010



# **COMPANIES**

Main Medical Fields

Number of Companies (439 Total)



Source: ILSI Database - 2007

Table 2

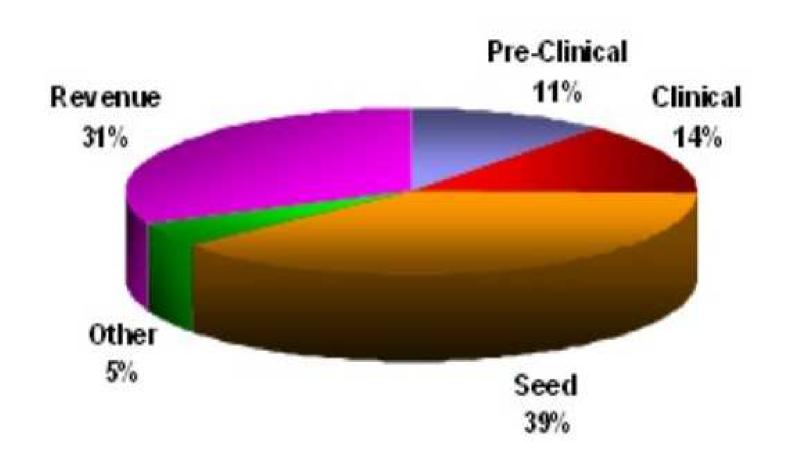
Number of Companies in the Life Sciences Industry

No. of Employees:	1-10	11-20	21-30	31-50	More than 50	SUM
Ag BioTech	11	4	1	3	2	21
Biotech	88	13	6	13	9	129
Medical Devices	183	44	18	13	28	286
Pharma	48	8	4	3	11	74
IT	10	3		3	2	18
Service	3	2	1		3	9
Other	12	3	1	2	2	20
Total Number of Companies	355	77	31	37	57	557

Source: ILSI Database � 2005

Figure 2

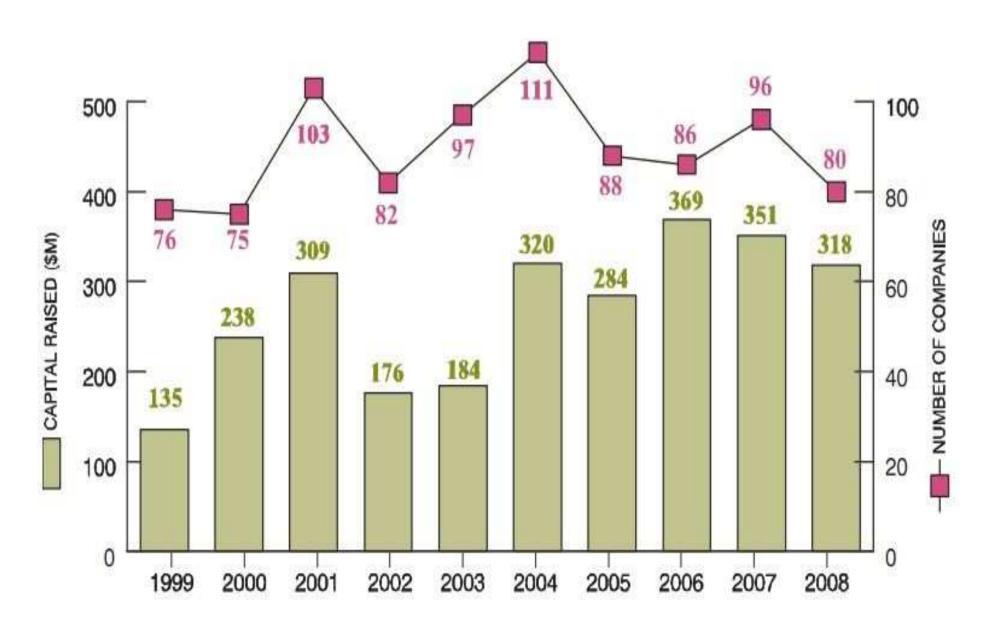
Companies Developmental Stage



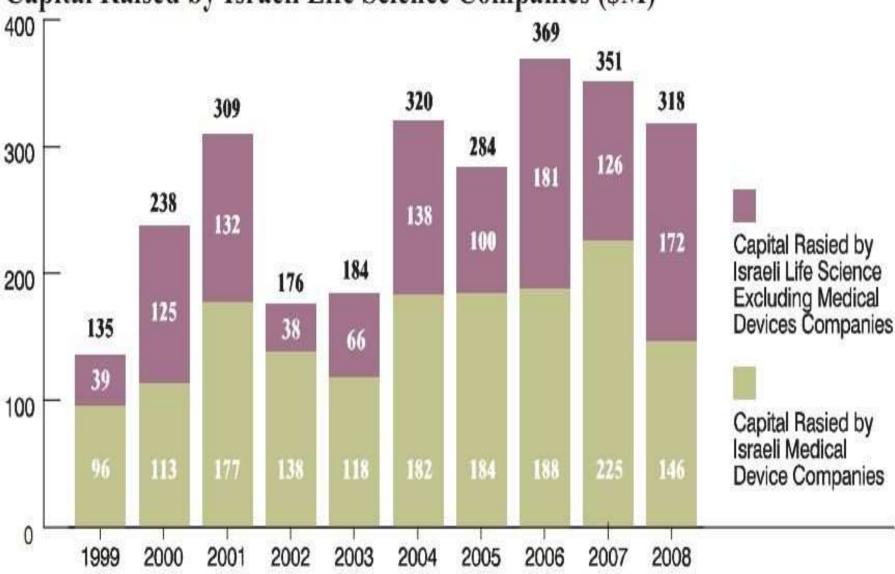
Source: ILSI Database - 2007

## Capital Raised by Israeli Life Sciences Companies (\$M)

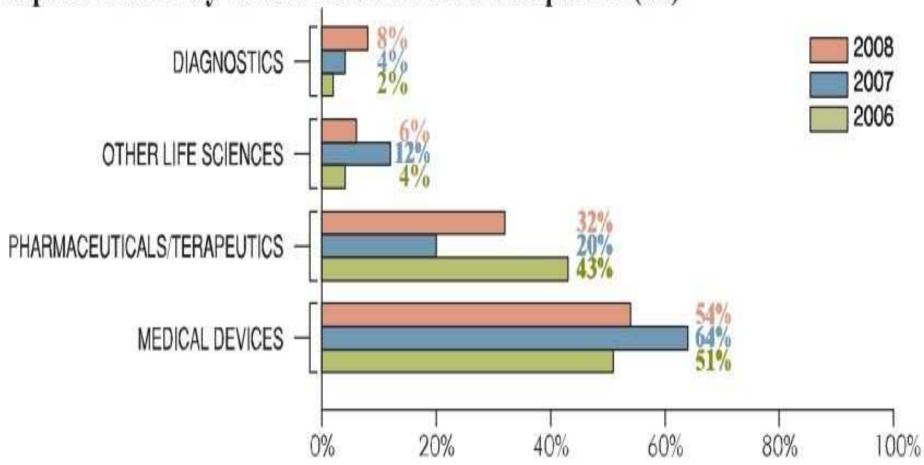




## Capital Raised by Israeli Life Science Companies (\$M)



# Capital Raised by Israeli Life Sciences Companies (%)



## H.YIVIIIDL. TILL IM . IV III

28-12-2009

			70.10 0001	
חברה	תשואה מתחילת השנה	תחום פעילות	אירוע מהותי	
ביונדווקס	818%	ביתוח חיסון לשבעת	התפרצות שפעת החזירים באפריל	
קומביוג'ן	803%	פיתוח מערכת ממוחשבת לאיתור תרופות	הסכם לאיתור תרופות עם פייזר	
איתמר מדיקל	761%	פיתוח ושיווק מכשור רפואי	קבלת קוד החזר CPT למוצר ה-WatchPAT בארה"ב	
יוסל	634%	החברה האם של פרוטליקס	הסכם של פרוטליקס עם פייזר	
רולייט	569%	פיתוח ושיווק תרופות ומכשור רפואי	התחלת פיילוט בחברת הפורטפוליו אייאופטימה בהודו והצלחה של אוביקיור בניסוי קליני לאיתור תופעות לוואי בסכיזופרניה	
לל ביוטכנולוגיה:	560%	פיתוח תרופות	מיני אקזיט באמצעות הנפקת די-פארם	
יוקנסל	482%	פיתוח תרופות לסרטן	הצלחה בניסוי בתרופה לסרטן כליות על חולה אחד	
יוליין	442%	איתור ופיתוח תרופות	עסקה לרישוי תרופת BL1040 לאיקריה ב-285 מיליו דולר	
ידמד	404%	איתור מחלות בזמן שינה	הזמנה ראשונה של המוצר מ- GE	
קסלנז	386%	פיתוח ערכה לזיהוי מחלות בדרכי העיכול והכבד	כישלון בניסוי לאיתור מחלות כבד, והסכם לשיווק בדיקה לחיידק HPilory בארה"ב	
לוטקס	374%	ציפוי סטנטים	הפסקת פעילות החברה במארס	
אס פי	327%	עיבוד אותות ביולוגיים לאיתור מחלות לב	שיתוף פעולה עם חברת שילר השוויצית	
רוקוגניה	324%	פיתוח וייצור מוצרים למעבדות	הסכם עם טבע לפיתוח תרופות ביו-גנריות	

# רכישות חברות בתחום הביוטק ב-2009 בישראל

נאריך	רוכשת	נרכשת	סכום העסקה 335 מיליון דולר	שיטה להחלפת מסתמי
23/	מדטרוניק	וונטור		לב פגומים
	*******************	INVESTIGATION OF THE PARTY OF T	100 מיליון דולר	ציפוי לסטנטים
22/	בוסטון סיינטיפיק		213 מיליון דולר	משאבות אינסולין
26/10	"לא ידוע	מדינגו	***************************************	שתל זעיר לטיפול
14/12	אלקון	אופטונול	170 מיליון דולר	בגלאוקומה
22/12	**לא ידוע	חברת פורטפוליו של ביומדיקס, ככל הנראה מדובר בסורג'יקל סטראקצ'רס	15% מהון המניות תמורת 11.9 מיליון דולר	סרג'יקל סטראקצ'רס מפתחת מכשיל לניתוח הרניה (קילה)
15/12	מעבדות אבוט	סטארלימס	מיליון דולר 123	מערכת מידע לניהול מעבדות

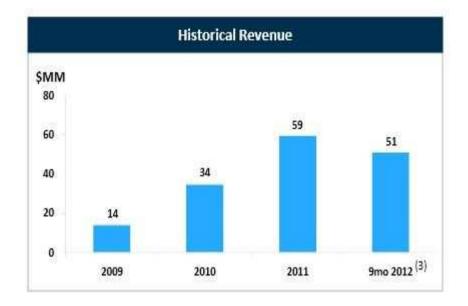
# Kamada

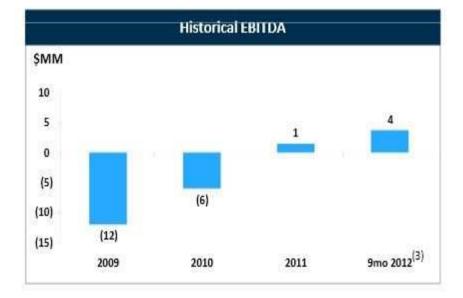
Market value over 1 billion IS Almost zero profits currently

### **Key Highlights**

- Founded in 1990
- Based in Weizmann Science Park in Ness Ziona, Israel
- Employees: ~300 (1)
- Publicly listed on TASE (KMDA) since 2005
- Current market capitalization: \$282.3MM (2)
- Cash, cash equivalents and short term investments: \$33.5MM (3)
- Total Debt: \$26.5MM (3)(4)
- 2012E forecast revenues of \$72MM and already EBITDA positive (3)







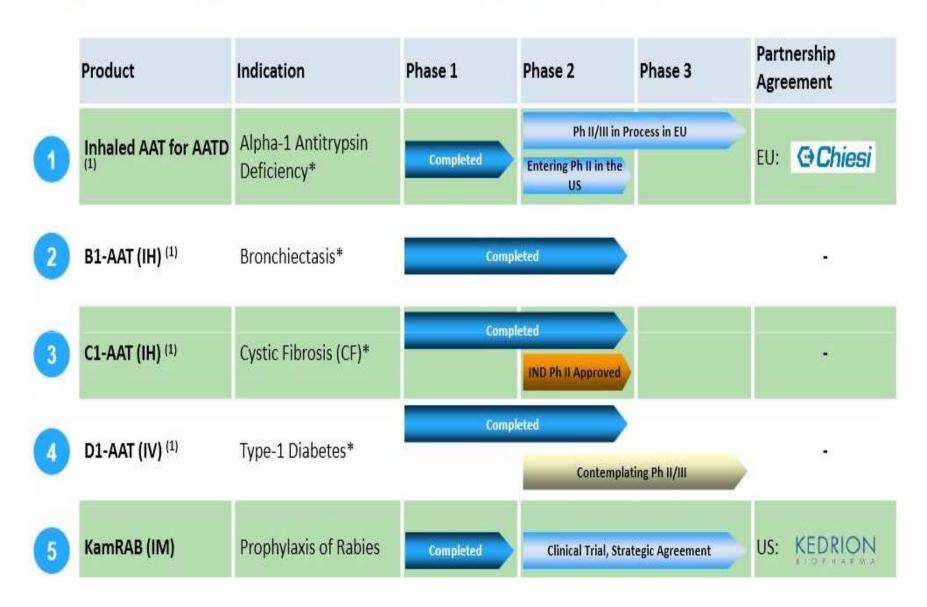
#### Notes

- 1. As of December 31, 2012
- 2. Market data as of January 21, 2013, at a conversion ratio of USD 0.268170 to ILS 1.00
- 3. As af 9 months ending September 30, 2012
- 4. Includes \$22.7MM in convertible debentures and \$3.8MM in conversion option in convertible debentures; represents the face value of the convertible debentures outstanding



Year	Sales	Net profit
	\$milli	\$millions
2008	16.1	-14
2009	13.5	-22
2010	34	-14
2011	59	-4.2
2012	72.7	0.3
	KAMA	ADA

## **High Value Pipeline Focused on Orphan Indications**



## KAMADA

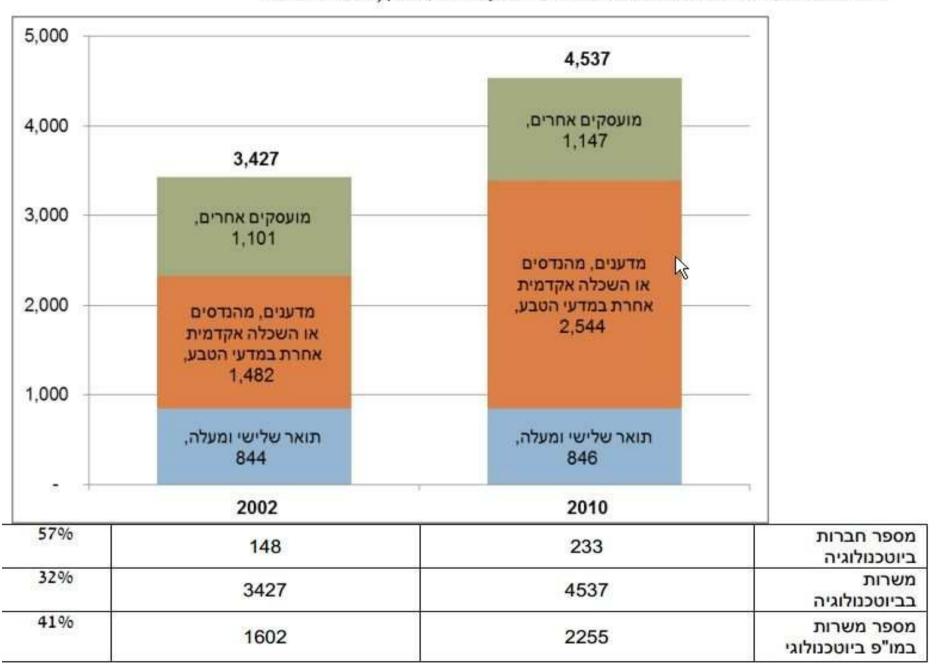
Consolidated Statements of Comprehensive income		For the year ended December 31,				For the 3 months ended December 31,			
		2013		2012		2013	:	2012	
				In tho	usan	ıds			
Revenues from proprietary products	\$	50,658	\$	46,445	\$	18,635	\$	,	
Revenues from distribution		19,965		26,230		5,797		5,730	
Total revenues		70,623		72,675		24,432		21,643	
Cost of revenues from proprietary products		27,104		26,911		10,587		8,588	
Cost of revenues from distribution		17,112		23,071		4,979		4,971	
Total cost of revenues		44,216		49,982		15,566		13,559	
Gross profit		26,407		22,693		8,866		8,084	
Research and development expenses		12,745		11,821		3,578		2,842	
Selling and marketing expenses		2,100		1,853		546		449	
General and administrative expenses		7,862		4,781		2,344		1,216	
Operating income		3,700		4,238		2,398		3,577	
Financial income Expense in respect of currency exchange and translation		289		578		44		123	
differences and derivatives instruments, net Expense in respect of revaluation of warrants to fair		(369)		(100)		(203)		(85)	
value				(576)				(22)	
Financial expense		(3,153)		(3,357)		(679)		(812)	
Income before taxes on income		467		783		1,560		2,781	
Taxes on income		24		523		9		(77)	
Net Income		443		260		1,551		2,858	

# **EMPLOYMENT**

## **Employees**

The Israeli Life Science industry employs an estimated 25,000 individuals in 557 companies (See Table 2). Of those, 80% or 20,000 employees work in 54 companies with over 50 employees each. The largest employer is the pharmaceutical sector with 16,500 employees. On the other extreme there are the 355 companies or 62% of all Life Sciences companies that employ between 1-10 workers.

## איור 6.21: משרות בביוטכנולוגיה לפי השכלה (לפי משרות), 2002 ו-2010

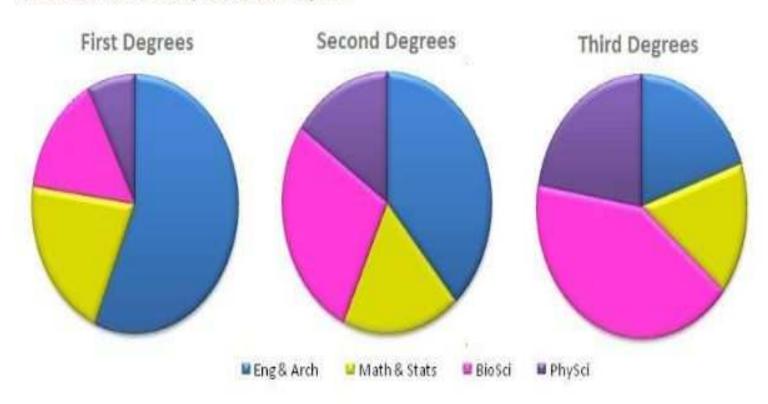


## Number of Graduating Israeli Students in Life Sciences

Academic Year 2001/2002

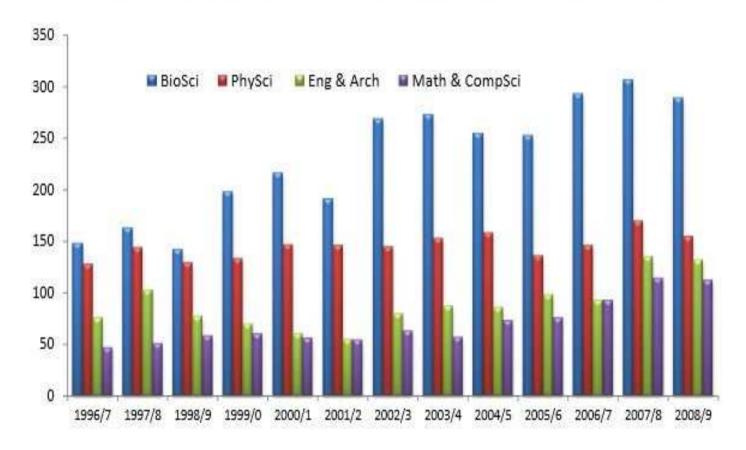
	Total Num. of Students	% of the Total	Biol ogy	% student from the Total	Medi cine	% student from the Total
First Degree	18,018	67	764	4.2	401	2.2
Second Degree	8,170	30	431	5.3	481	5.9
Third Degree	863	3	191	22.1	39	4.5
Total	27,051	100	1,38 6	5.1	921	3.4

Figure 3. First, Second and Third degrees in the sub-fields of Science and Technology, obtained in the 2008/09 academic year



Source: Central Bureau of Statistics Israel

Figure 2. Annual numbers of tertiary degrees (PhDs) obtained in Science and Technology in Israel



Source: Central Bureau of Statistics Israel